

MOHSIN POCHI

To work in competitive environment which is conducive to personal growth and also present opportunities that enables an individual to make a positive contribution to the organization.



EDUCATION AND QUALIFICATIONS

- 2017 **Higher Secondary**
Kim Education Society, Gujarat
- 2015 **Gujarat Secondary Education**
V Care English High School, Gujarat



WORK EXPERIENCE

- March 2023- July 2023 **Executive Head**
xpressbeesb Logistic, SURAT
 - Working as a Sales Head of xpressbeesb Logistics.
 - Make sure to keep the work in flow, and ensure to Pick-up the shipments from the assigned data
 - Managing collection operations, ensuring accomplishment in TAT
 - Also plays a vital role in execution of the shipments through the data.
 - Identifying Client need to sail the service smooth
 - Identification & execution of client service activities for upgrading market penetration
 - Interacting with the clients on a regular basis & providing the right maintenance solutions for their problems.
 - motivate my team to develop more it functions with values.
 - Adept at people management, maintaining healthy employee relations, handling employee grievances thus creating an amicable & transparent environment.
- May 2019 - Jan 2023 **Assistant Manager**
N.M. Fayda Bazar, SURAT
 - Working as a Assistant Manager.
 - Help customers find items in the store.
 - Check for stock at other branches or order requested stock for customers
 - Provide customers with information about items.
 - Writing Reports.
 - Ring up purchases
 - Keep track of inventory.
 - market's potential, track sales and status reports
 - Supply Management with reports on customer needs, problems, interests competitive activities and potential for new products
 - Continuously improve through feedback



PERSONAL

- Name**
Mohsin Pochi
- Address**
Deira, Dubai.
- Phone number**
+971 582841050
+91 98982 32410
- Email**
mohsinpochi6662@gmail.com
- Date of birth**
27-11-1999
- Place of birth**
Kim, Gujarat
- Gender**
Male
- Nationality**
Indian
- Marital status**
Single
- Passport Number**
N0456151
- Visa Expire**
12-11-2023

International Driving License :Yes

INTERESTS

- Travel
- Cricket
- Read the Books on skill developments.

SKILLS

- Microsoft world ★★★★★
- CRM ★★★★★
- Microsoft office ★★★★★
- Great Communicator ★★★★★
- Customer Service ★★★★★
- Teamwork ★★★★★
- Leadership ★★★★★

LANGUAGES

- English ★★★★★
- Hindi ★★★★★
- Gujarati ★★★★★



STRENGTHS

- Innovative & Smart working style enables to perform multiple tasks with high accuracy.
- Considered as a reliable backup for team.
- Willing to learn new things and take new responsibilities.
- Ability to forecast Sales Goals based on Analytics.
- Strategic Thinking and Planning skills to implement sales plan.