



## MUHAMMAD JASHIM

Discovery Garden Dubai UAE

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jashim\_jash

### Objective

Seeking a suitable position where I can utilize my experiences and skills in the fields of Supervisor, Store in charge And Sales where I can add value to the business while developing career and personal growth.

### Experience

- BASIL AND SPICE CATERING** 18/08/2021 - 31/03/2023  
STORE IN \_CHARGE
  - Manage, train, and oversee all associates, totaling more than 15 employees based on company standards
  - Supervising all sales transactions in order to ensure speed, accuracy, and customer service standards.
  - Ensuring brand and operational standards are consistently met on the sales floor.
  - creating employee schedules on a weekly basis in accordance to floor coverage, while ensuring all operational requirements are met.
  - Help design weekly layout plans for new items that are visually appealing to our customers while remaining aware of company directions, warehouse quantities, and weekly sales.
  - Assisting management with projects and help identify and rectify issues with the store.
  - Influencing retail outlets to implement solutions through fact-based presentations.
- GRAND HYPERMARKET** 23/06/2019 - 07/08/2021  
STORE IN \_CHARGE
  - Acts as a liaison between management and CSRS to see that department standards and goals are being met, as well as individual expectations of the team.
  - Prioritize account management, pos operations, customer service problem-solving and relationship building in a fast-paced setting.
  - Worked with various departments to ensure best practices for overall best possible interaction.
  - Diffuse the irate customer situation(s) by utilizing strong listening skills and probing techniques.
  - Identify reasons for disconnect and overcome objections in an effort to regain the customers).
  - Provided customer service, billing, sales and repair representatives with difficult feedback to develop their skill, abilities, and knowledge of our services, policies, and practices.
  - Maintained knowledge of current sales and promotions, policies regarding payment and exchanges and security practices.

### Education

- NTTF ELECTRONIC CITY** 25/03/2018  
**BANGALORE**  
Fitter Mechanical
- GOVT HSS IRRINGALLUR CALICUT** 30/03/2016  
Higher Secondary Studies

### Skill

- Computer Literate
- Report Generation
- Sales & Negotiation Skill
- Ms office

### Language

- English
- Hindi
- Malayalam
- Tamil

### Personal Details

- Date of Birth : 10/04/1999
- Marital Status : Single
- Nationality : Indian