**MUHAMMAD ALI BABAR**

Date of Birth**: 01-12-1975**

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**NOTE: Valid UAE Driving License Holder from 2015.Having own visa.**

**QUALIFICATION:**

* **B.B.A**, in Sales & Marketing in 2006 with B grade.
* **H. Sc** in 1993 with A grade.
* **S. Sc** in 1991 with A grade.

**EXPERIENCE:**

**Presently** searching for a better opportunity,lastly worked with a leading Shipping Lines and Logistics and Freight Forwarding Company as **SALES SUPERVISOR** in DUBAI,from 2014 till 2024.

* Worked with Olive Healthcare (pvt)Ltd, as **Regional Sales Manager** from sep,2013 till 30th May,2014in Karachi, Pakistan.
* Worked with Zam Zum Corporation, Marketer of Leo pharma Denmark as Area **Sales Manager**, from 2013 till aug,2013.
* Worked with Actimed Pharma (Pvt) Ltd as **Area Sales Manager** from 2009 to 2012. in Pakistan.
* Worked with CCL, Nexpharm Pharma (Pvt) Ltd as **District Sales Manager** from 2004 to 2009.
* Worked with Highnoon Laboratories (Pvt) Ltd as **Sales Promotion Officer** from 2002 to 2003.
* Worked with Efroze Pharma (Pvt) Ltd as **Medical Information Officer** from 2001 to 2002.
* Worked with EFU life (Pvt) Ltd as **Sales Consultant** from 1998 to 2001.

**OTHER** S**KILLS:**

* Meetings with Importers & Exporters for Services provided for Freight, Clearance, and Sectors.
* Customers handling shipments on a regular basis.
* Assuring Best Competitive Rates and smooth shipment handling.
* Guiding Customers & Operational staff for documentary & transportation requirements.
* Keeping in hand updated information for rules changing for destinations around the world.
* Hands on Customs Regulations for smooth shipments to avoid delays.
* Handling all types of Cargo for Sea, Air and by Land.
* Providing 24-hour service for shipments overview and handling for customers via tracking.
* Providing the best handling options to customers for LCL, FCL and Project cargo handling.
* Providing Route options for clients for transit time management.
* Managing all required documentation required from POL to POD.
* Managing Portal provided by Government authorities for import & export.

***Reference will be furnished if required***