



MUHAMMAD SHIJAS KM

SALES EXECUTIVE

☎ 0522964410
✉ shijasjspnr@gmail.coM
📍 DIP,DUBAI

PROFESSIONAL SUMMARY

I am excited to start a position in this company. I have five years of experience as a Store Supervisor at ADNOC, seeking a challenging Sales Executive position. Eager to leverage my proven leadership and organizational skills to drive sales and contribute to the growth of company. My experience helped me develop expert knowledge of the sales process. I am highly motivated to continue learning and improving my craft.

SKILLS & PROFICIENCIES

Sales Skills

- Committed to achieving and exceeding sales targets through strategic planning and execution.
- sell product using solid arguments to customers
- maintaining positive business relationship to ensure future sales
- make good relation with customers
- handling customers questions, inquiries and complaints

EDUCATIONAL BACKGROUND

GRADUATION

Bachelor of Commerce
Calicut University, 2017

Higher Secondary Education

PLUS TWO
Malabar Christian College, Calicut, 2014

High School Diploma

SSLC
GHSS Poonoor, 2012

WORK EXPERIENCE

Store Supervisor - ADNOC

DUBAI(2018-2023)

- **Sales Leadership:**
 - Successfully increased store sales by effective merchandising and sales strategies.
 - Trained and motivated a team of employees to exceed sales targets.
- **Sales Target Achievement:**

Consistently met and exceeded sales targets, demonstrating a strong commitment to achieving and goals

CERTIFICATION & AWARDS

Best Staff Award

- Received the prestigious "Best Staff" award in recognition of outstanding leadership and contributions as a Store Supervisor Incharge.

Best OBs Selling Award

- Achieved the "Best OBs Selling" award for consistently exceeding sales targets and driving exceptional sales performance.
- Implemented effective sales strategies, contributing to the success of the sales team and overall business growth.

LANGUAGES:

- ENGLISH(fluently)
- HINDI(fluently)
- MALAYALAM(fluently)

TECHNICAL SKILLS

- SAP B1
- SAP FICO
- WORD
- EXCEL
- TALLY

MUHAMMAD SHIJAS KM

DIP2
DUBAI

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Dear sir/madam,

I am writing to express my interest in the Executive position at this company, With a Bachelor's degree in Commerce, five years of dedicated experience as a Store Supervisor Incharge at ADNOC, and a proven track record in the retail sector, I am confident in my ability to contribute effectively to your dynamic sales team.i believe my education and industry proven expertise make me the best.My experience at ADNOC has equipped me with strong sales and customer service skills, allowing me to understand and fulfill customer needs effectively.my proven work help me to get store supervisor job in adnoc.thank you for reviewing and considering my resume.i look forward to speaking with you to schedule an interview.

best regards,

Muhammad shijas.