



AJEESH O A

CONTACT

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Date of birth: 10-04-1986

Nationality: Indian

EDUCATION

2006

B.Sc: Applied Physics

KKTM Gov college (Calicut University)

GPA: 62

2003

Higher Secondary

Board of Kerala

GPA: 70

2001

SSLC

from A K M High School, Secondary Education of Kerala,

POYYA

GPA: 74

LANGUAGES

English, Hindi, tamil, maayalam:

Native

PROFESSIONAL SUMMARY

To serve in an organization that provides opportunities to effectively utilize my skills and potential in marketing segment where I can still learn and enhance my knowledge and thereby, contribute to the growth of the organization. PROFESSIONAL OVERVIEW 10 Years of professional experience in selling medical products 5 years of experience in Urology division Extensive knowledge of complex medical terms and procedures Good time management and organizational skills Skilled in developing trust and build good rapport with customers Excellent command over written and verbal communication Good convincing and negotiation skill Flexibility, result-oriented with good sales skills Marketing professional successful in campaign development and programme management. Forward-thinking and analytical in tracking markets and optimising strategies for best results. Excels at partnering cross-functionally to generate outstanding results.

SKILLS

Good time management and organizational skills
Skilled in developing trust and build good rapport with customers

Excellent command over written and verbal communication in English, Hindi, Tamil and Maalayalam
Good convincing and negotiation skill

WORK HISTORY

January 2016 - August 2018

Sales executive, 3M India Pvt l

- Division : Dental Duration, (trissur,eranakulam)

January 2015 - July 2016

Area Business Manager, Erankulam, Kottayam, Ivoclar vivadent

- Dental Duration : 1.6 Year Designation : product specialist (trissur,malappuram,palakkad)

October 2013 - April 2014

Business Development Manager, Synergy Diagnostics Pvt llt, IG

April 2012 - October 2013

Business Manager, BHARATH SERUMS& VACCINES ltd

June 2011 - April 2012

BusinessExecutive, RPG Life science

April 2007 - June 2011

Zyduscadila

- Urology
- Duration : 4 year