

# RAJESH R NAIR

21-02-2023



Mobile : 0555727388

Email : rajeshrn920@gmail.com

## OBJECTIVE

To make use of my interpersonal skills to achieve goals of a company that focuses on customer satisfaction and customer experience.

## EXPERIENCE

### SALES EXECUTIVE | BARAKAT QUALITY PLUS DUBAI

2014 - 2021

#### Responsibilities

- Monthly sales growth.
- Ensure adequate stocks available in respective units.
- Accounting amount from multiple vending machines
- Analyze the sales volume of each vending machines and update the products accordingly.
- Gather feedback from clients and share it with the management .
- Research the market on a regular basis of related products and sharing new ideas to the management.
- Provides feedback of the customer to the management for improving the products.

### CUSTOMER SERVICE EXECUTIVE | KULATHUNGAL MOTORS, TRIVANDRUM , KERALA,INDIA

2012-2014

- Identified and evaluated opportunities improving the process and customer experience
- Assisted the sales team for incoming request for new service
- Analyzed customer needs and made arrangements adhering to company policies

- Handled incoming questions from the client
- Managed to solve the complaints of the customer
- Provided feedback of the customer to the management for improving the services.

## **SUPERVISOR | AL-BADAYAR CONSTRUCTION DUBAI UAE**

### **2009-2012**

- Supervising a team of labourers
- Monitoring the safe operation of all machinery
- Addressing the needs of the client

## **SUPERVISOR | BHAYA CONSTRUCTIONS DUBAI UAE**

### **2007-2009**

- Supervising a team of labourers
- Monitoring the safe operation of all machinery
- Addressing the needs of the client

## **TECHNICIAN | SYAM MOTORS TRIVANDRUM KERALA INDIA**

### **2004-2007**

- Communicate with customers regarding vehicles issues and potential repairs
- Organize work records and file reports
- Order accurate amount of parts and supplies to maintain necessary inventory

## **EDUCATION**

### **SSLC**

KENDRIYA VIDYALAYA,PATTOM,TRIVANDRUM,KERALA,INDIA YEAR 1998

### **PLUS TWO**

GOVT MODEL SCHOOL, TRIVANDRUM YEAR 2000

### **DIPLOMA**

AUTOMOBILE ENGINEERING COLLEGE,ATTINGAL,TRIVANDRUM,KERALA, INDIA  
YEAR 2003

## SKILLS & ABILITIES

- ☐ Ambitious and highly motivated to meet the demands of the job
- ☐ Expert and professional driving skill with international driving license.
- ☐ In depth knowledge of routes , locations and other places in Dubai.
- ☐ Excellent skill in marketing and business development
- ☐ Experienced in merchandising and managing sales in various retail outlets
- ☐ Have a track record of getting results and generating sales and improve the service offered
- ☐ Exceptional communication skill
- ☐ Excellent skill in handling vending machines
- ☐ Good time management skill and great trouble shooting and problem solving skill

## LANGUAGES

Exceptional communication skill in :

- English
- Hindi
- Malayalam

## PERSONAL PROFILE

Date of Birth : 27-07-1983

Nationality : Indian

Marital status : Married

Current location : India

## DECLARATION

I, Rajesh R Nair , hereby declare that all the above furnished details are true to the best of my knowledge and belief

Yours Faithfully

Rajesh R Nair