

Megha Panwar bharti

Professional summary

Tenacious Telesales Executive with proven success in fast-paced, high-turnover sales environments. Communicates confidently and knowledgeably to close deals within target timeframes. Supports department success through motivated, dedicated teamwork. Confident individual with strong selling and presentation skills seeks Telesales Executive role. Builds customer rapport quickly and negotiates profitable outcomes to achieve business growth. Confident and team-focused for positive, productive sales support. Motivated sales professional experienced in telesales and marketing. Skilled in persuasive negotiation to close profitable product and service deals through cold and warm calling. Enthusiastic and driven to succeed against challenging targets. Enthusiastic Customer Service and Telesales Representative with in-depth knowledge of sales, account management and training. Provide superior customer service and resolve all issues quickly and with positive attitude. Hard-working [Job Title] with strong organisational skills. Achieves company goals through exceptional planning and prioritisation. Experienced [Job Title] with over [Number] years in [Type] industry. Excellent reputation for resolving problems and improving customer satisfaction. Offers flexible schedule to deliver on team goals.

Work history

Quantum (CBD) - Tele sales

Dubai, UAE

05/2024 - Current

- Identified new leads through data mining and telesales to meet set targets.
- Handled calls promptly and professionally using proven telesales skills.
- Delivered telesales scripts clearly to engage callers with relevant service information.
- Demonstrated respect, friendliness and willingness to help wherever needed.
- Delivered exceptional customer service by proactively listening to concerns and answering questions.
- Oversaw daily operations to achieve high productivity levels.
- Processed invoices and payment runs with complete accuracy.
- Increased revenue by upselling and recommending products.
- Reviewed customer history to recommend appropriate products and services.
- Delivered tailored assistance to customers with disabilities.

Max hospital - Customer service vs receptionist

Gurgaon, India

06/2016 - 06/2020

- Greeted incoming customers in a professional manner and provided friendly, knowledgeable assistance.
- Answered and helped resolve enquiries from clients, vendors and general public.
- Kept reception area clean and neat to give visitors positive impression of the company.
- Solved administrative and customer service issues with knowledgeable assistance and friendly support.
- Offered knowledgeable, friendly support to in-office guests.
- Maintained accurate and up-to-date records for smooth handovers.
- Handled office petty cash and maintained flawless records.
- Prioritised tasks to maintain reliable service throughout peak times.
- Represented company and promoted brand with exceptional service and presentation.

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Skills

- Telesales
- Public Relations
- Marketing
- Team building
- Communication skills
- Problem-solving
- Telesales closing techniques
- Telesales techniques

Education