# MUHAMMAD IMRAN



ADDRESS: Flat No.705 Street No.15-A Concord Apartments Al-Mankhool, Near Almaya Supermarket Bur, Dubai, United Arab Emirates.

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### **OBJECTIVE**

My aim is to attain a position in a growth-oriented company where I can use my strong organizational and technical skills to contribute to the company's success. I am also seeking a position that will allow me to continue developing my abilities while contributing to the goals of the organization.

### PERSONAL INFORMATION

✓ **Father Name:** Muhammad Ismail

✓ **D.O.B:** 07-11-1992

✓ **CNIC:** 35202-9886649-1

✓ Marital status: Married

✓ **Religion:** Islam

✓ **Language:** English, Urdu

#### **EXPERIENCE**

# **Borjan Shoes PVT LTD**

Assistant Manager (2013-2018)

- ✓ Monitor spending patterns and budget.
- ✓ Fill in for General Manager (GM) in times of absence. Make executive decisions, hold meetings and provide accountability.
- ✓ Support ongoing learning and development of team members.
- ✓ Help create and foster a respectful and inclusive team environment.

### **Starlet Shoes**

Branch Manager (2018-2023)

- ✓ Serves customers by helping them select products.
- ✓ Drives sales through engagement of customers, suggestive selling, and sharing product knowledge.

- ✓ Prepare regular reports for upper management
- ✓ Ensure staff follows health and safety regulations
- ✓ Provide solutions to issues (e.g. profit decline, employee conflicts, loss of business to competitors)

## QUALIFICATIONS

- ✓ **Matric** Bise Lahore
- ✓ **Intermediate** (Continue)

### SKILLS & HOBBIES

- ✓ Excellent knowledge Ax Dynamic Software
- ✓ Excellent knowledge Candela software
- ✓ Proven work experience as a Sales Representative.
- ✓ Proficiency in MS Office.
- ✓ Excellent selling, negotiation and communication skills.
- ✓ Prioritizing, time management and organizational skills.

### REFERENCE

Will Be Furnished on Demand

