

Tushar Nikam

Sales - Financial Services • nikam_tushar@yahoo.com • +91 9924711103

Profile Summary

Skills

Customer Service

Administration skills

Passionate about my profession, having total 27 Years of overall experience in various Industries like Engineering, Financial Products Loan, Life Insurance, BPO, developed skills like Administration, Direct Sales of Loans & Insurance, Product and Process Soft Skill Training, since 2 decade in industry of financial Products, very much ambitious & dominant towards task assigned, very sincere and honest want to be asset for any organisation.

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Work Experience		
Business Consultant		
	= 2012 - 2023	• India
Direct selling of Loans, Sourcing Business from open market and with reference serving clients since 2 decade into industry and won trust of numbers of satisfied customers by providing proper and complete solution for their financial need		
Assistant Manager		
	= 2009 - 2023	• India
Joined the company as Team Leader, key role was handling team members, after successful in this role was promoted to Assistant Unit Manager key role was handling team members, Floor Management, Operation, Quality Check by Call Monitoring, Daily Briefing, Daily Attendance Tracking, Maintain Daily Issues Tracker, Service Level, Coaching & Feedback Session Weekly with Team Members, Communication with Client for daily updates on product, process and system.		
Educational Qualifications Diploma		
Sanskar Vidhya Vihar School -GHSEB	ii 1994 - 1995	• India
Secondary Schooling		
	□ 1993 - 1994	⊚ India

Team Management

Sales



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Personal Information

First Name: Tushar Last Name: Nikam Nationality: Indian

Current Location: India City: Vadodara Birth Date: 28-06-1974

Gender: Male Marital Status: Married Visa Status: NA

Religion: Hinduism Specialization: Sales - Financial Services

Languages

English

Speak Read Write Translate

Hindi

Speak Read Write Translate

Gujarati

Speak Read Write Translate