



Jithin James

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PROFILE SUMMARY

I am in Dubai now on visit visa . I have overall 4 year's experience with highly driven accademic knowledge on Master's in subject with Logistics and Marketing. I Seeking to obtain a responsible position in Logistics and Marketing organisations where my skill, knowledge and experience will be contributed towards the improvement of the company. My innovative ideas and active personality should assist me a lot in adding to the company growth.

EMPLOYMENT CHRONICLES

- Gofenice Technologies , India ,Kerala** 2020- May - 2023 - July
Business Development Manager
KEY RESPONSIBILITIES
 - Develop goals and objectives that tend to growth and prosperity.
 - Design and implement business plans and strategies to promote the attainment of goals .
 - Ensure that company has adequate and suitable resources to complete the activities and project.
 - Outsourcing the work on better rates .
 - Organize and coordinate operations in ways that ensure maximum productivity.
 - Supervise the work of employees and provide feedback and council to improve efficiency and effectiveness.
 - Maintain relationships with clients and online workers .
 - Excellent knowledge of MS office, MS Excel, database and information systems.
 - Handled hiring of new employees there leaves , increments etc.
- Hapag Lloyd ,India ,Mumbai** 2019 -August - January -2020
Coordinator
KEY RESPONSIBILITIES
 - Handled South East documention for US import and Export
 - Creating shipping bills corrections
 - Make ensure maximum shipping bill complete in limited time

ACADEMIC CREDENTIALS

- Amity University** 2019
MBA - Logistics & Marketing
- Kerala University** 2017
B.com - Cooperation

PROJECTS

- Amul Industry -1 Month**
Project Name - Customer taste and preferences on Amul products
Project type - Market Survey
- Warehouse Management - 2 month**
I made a project on Warehouse Management on CLARION LOGISTICS LLC (UAE)
Assisted Documention , Releasing Paper Works , Customs Clearance.

ADDITIONAL COURSES

- Supply chain Logistics - Coursera online - 4 Weeks (Rutgers the State University of New Jersey)
- Successful Negotiation - Coursera online -7 Weeks (University of Michigan)
- Business English Networking - Coursera online - 2Weeks (University of Washington)
- Introduction to Web Development -Coursera 2 Weeks (University of California)
- Introduction to Data Analytics for Business - Coursera 4 Weeks (University of Colorado)

COMPUTER PROFICIENCY

- MS Office
- MS Excel

ACHIEVEMENTS & AWARDS

- Secured 1st price on Marketing Game at Chinmaya University,Ernakulam ,Kerala.
- 1st place in Best Management Team at 2k Vidaran (Alappuzha).
- Organised Intercollage Fest.
- Volunteer,ELATION 2K18
- Volunteer at conference conducted on Amity Kochi Conference 2018 (BIL)
- Organised Blood Donation camp for Indian Medical Association (IMA)

PROJECT MANAGEMENT TOOLS

- 1. Trello
- 2.Agile Methodology

ACCADEMIC ACTIVITIES

- 1. Participated in various inter college fest at various institutions in Kerala 2. Member of KERALA MANAGEMENT ASSOCIATION (KMA) 3.Member of Indian Medical Association (Blood ,Donator)

LANGUAGES

- English
- Malayalam
- Tamil
- Hindi

REFERENCES

- **Shiyas Nazar - Gofenice Technologies**
CEO
info@gofenice.com
- **DR .Renjith - Amity University Cochin**
Professor
ranjithsc2016@gmail.com

INTERESTS

- Songs
- Travelling
- Reading

PERSONAL DOSSIER

- Date of Birth : 01-04-1996

- Marital Status : Single
- Nationality : Indian
- Passport : IND -Z4354021
- Gender : Male
- Driving Licence : No
- Whatsapp Number : +917510644270
- Visa Status : Visiting Visa - Expiry 27 - 09-2023