



MOHAMED UBAITH

| Abu Dhabi UAE

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Contact

- Nationality: Sri Lankan
- Place: Abu Dhabi UAE
- Date of birth: Feb 27, 2004
- Marital status: Single



Skills

- Retail sales
- Communication
- Customer service
- Adaptability
- Marketing
- Project management
- Merchandise store
- Cash handling
- Friendly



Language

- English (fluency)
- Tamil (fluency)
- Sinhala (fluency)
- Hindi (working level)



Development

Retail sales

I am an experienced retail sales associate with a proven track record of success in developing new business and increasing sales. I have a strong background in customer service, and I am highly skilled in building relationships with clients and developing tailored solutions to meet their needs.



Experience

I launch mobile store (sri Lanka)

2020 - 2023

Retail sales associate

an individual's ability to perform specific task or solve a problem at a high level of proficiency.

with a friendly communication and up selling items for business development.

Jabbar Bhai biriyani restaurant (UAE, Abu Dhabi)

2024/01/20 - 2024/08/28

Waiter

Greet customers, explain daily specials, and answer questions related to the menu. Take orders from customers for food and beverages. Relay food and beverage orders to the kitchen, such as via a point-of-sale system.



Education

Gampola international school (Gampola Sri Lanka)

2009-2020

High school diploma

Successfully completed the G.C.E ordinary level with a good rank

Bcas campus (Kandy Sri Lanka)

2020-2021

Diploma in business management

Successfully completed the diploma course

Bcas campus (Kandy Sri Lanka)

2021-2022

Diploma in Information technology (I.T)

Successfully completed the diploma course



Key responsibility

Management of customer relationships

An important aspect of sales is delivering customer service because the sales executive is usually the primary contact between the organisation and clients.

Achieving the monthly targets

working towards monthly or annual targets. Promotional prospects can be excellent; progression can be into senior sales roles.

Products knowledge

Product knowledge is a deep understanding of products or services offered by a company, including features, functionality, benefits, pricing, target customers.

Generating leads

Identifying and reaching out to potential customers interested in the company's offerings is a core duty and is fundamental to sales.

Sales meeting

They work together to provide clients with excellent and convincing sales pitches, guaranteeing their purchase.

Coordinating sales efforts with marketing programs

Understanding and promoting company programs. Obtaining deposits and balance of payment from clients.