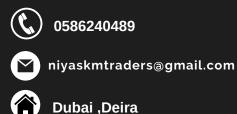


CONTACT



EDUCATION

2017

Bachelor of Commerce (CA) Kannur University

2014

Higher Secondary Board of Higher Secondary Examination, Kerala, India

2012 SSLC Board of Public Examination Kerala, India

TECHNICAL QUALIFICATION

2018 **Diploma in Virtual Interactive Business Experiment System**

COMPUTER PROFICIENCY

- Manual Accounting
- Tally Prime
- Peachtree
- Quickbooks
- Tradeasy

NIYASUDEEN KA

MARKETING SPECIALIST

To achieve a challenging position in a professional organization through self improvement by excelling in all responsibilities with sincere hard work, dedication & commitment. To work towards the development of the organization & grow with it.

WORK EXPERIENCE

ACCOUNTANT

KM TRADERS

2020-2023

- Developing new customers
- · Assist with after sales queries, investigate customer complaints and ensure that they are dealt with to the customers satisfaction
- Identified requirements of new products, approached potential clients and developed promotional strategies to create awareness of the products in the key martket
- Tracking and follow up on complete sales cycle from taking orders invoicing, delivery, payment.
- Reviewing Sales Performance.
- Overseeing salespeople, cashiers, shelf stockers, and other employees.
- Keeping records of expenditure, sales figures, and employee performance.
- Evaluating the supply and availability of stocks, and profit- margins.
- Implementing measures to avoid stock damages, theft, and wastage.
- · Monitoring shelve stocks and product displays, and the general appearance of the store.

MARKETING EXECUTIVE **ROOMANS GROUP**

2018-2020

- Must contact all the clients and potential customers to discuss their products would meet their requirements.
- Arrange meetings with the clients or visit their offices or homes to persuade them to buy a product or subscribe to any service which company is offering.
- Focus should be to increase the sales of the company.
- Must also carry out a survey to figure out the current trends in the industry such as prices of the products and the demand for it etc.
- Must totally focus on increasing the business by making various sales targets and estimating sales targets.

Gender	- Male
DOB	- 12/11/1996
Nationality	- Indian

DECLERATION

I herebydeclare that the above-mentioned information is true and I bear the responsibility for the correctness of the abovementioned particulars