



CONTACT



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niyaskmtraders@gmail.com



Dubai ,Deira

EDUCATION

2017

Bachelor of Commerce (CA)

Kannur University

2014

Higher Secondary

Board of Higher Secondary
Examination, Kerala, India

2012

SSLC

Board of Public Examination
Kerala, India

TECHNICAL QUALIFICATION

2018

**Diploma in Virtual Interactive
Business Experiment System**

COMPUTER PROFICIENCY

- Manual Accounting
- Tally Prime
- Peachtree
- Quickbooks
- Tradeasy

NIYASUDEEN KA

MARKETING SPECIALIST

To achieve a challenging position in a professional organization through self improvement by excelling in all responsibilities with sincere hard work, dedication & commitment. To work towards the development of the organization & grow with it.

WORK EXPERIENCE

ACCOUNTANT

KM TRADERS

2020-2023

- Developing new customers
- Assist with after sales queries, investigate customer complaints and ensure that they are dealt with to the customers satisfaction
- Identified requirements of new products, approached potential clients and developed promotional strategies to create awareness of the products in the key market
- Tracking and follow up on complete sales cycle from taking orders invoicing , delivery , payment.
- Reviewing Sales Performance.
- Overseeing salespeople, cashiers, shelf stockers, and other employees.
- Keeping records of expenditure, sales figures, and employee performance.
- Evaluating the supply and availability of stocks, and profit- margins.
- Implementing measures to avoid stock damages, theft, and wastage.
- Monitoring shelve stocks and product displays, and the general appearance of the store.

MARKETING EXECUTIVE

ROOMANS GROUP

2018-2020

- Must contact all the clients and potential customers to discuss their products would meet their requirements.
- Arrange meetings with the clients or visit their offices or homes to persuade them to buy a product or subscribe to any service which company is offering.
- Focus should be to increase the sales of the company.
- Must also carry out a survey to figure out the current trends in the industry such as prices of the products and the demand for it etc.
- Must totally focus on increasing the business by making various sales targets and estimating sales targets.

Gender - Male

DOB - 12/11/1996

Nationality - Indian

DECLARATION

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the abovementioned particulars

Niyasudeen K A