



Personal details

- +971 552679536.
- :nisammuhammad168@gmail.com
- Dubai, UAE

Nationality: **Indian**

Date of Birth: Nov-2001

Marital Status: Single

Passport No:U2249593

Visa status: Own visa
Avalid UAE driving license
#B72702

Languages

English, Hindi,
Arabic ,Malayalam.

Soft Skills

- Customer service
- Complaints Handling
- Stress tolerance
- POS Handling
- Account management
- Sales acumen
- Communication
- Product demonstration
- Merchandising
- Inventory management
- Problem resolution

MUHAMMED NISAM

Sales Executive

▪ Summary

I am an approachable, motivated and confident Sales Assistant with the ability to excel sales targets and make a real difference in the organization's revenue generation. I have expert knowledge of the selling process and I fully recognize the human and emotional aspects of buying and selling. I possess strong social skills that enable me to be a strong relationship builder with clients, colleagues and third- party stakeholders

Work Experience

Sale Executive

AL DOLPHIN AL ABYADH MOBILES

2021-2023

- Welcome customers as they enter the store and inquire into their Achieve sales targets through effective team leadership and strategy implementation.
- Foster team development by providing training and mentorship opportunities.
- Prioritize customer satisfaction through prompt issue resolution and relationship-building.
- Implement sales strategies aligned with overall business objectives.
- Establish and track key performance indicators for individual and team success.
- Collaborate with other departments to accurately forecast sales and demand.
- Maintain transparent communication within the team and provide regular reports to upper management.
- Greeted customers and assisted them in locating their choice of product.
- Provided insight into the workings/use of each product.
- Provided customers with pricing and expiry date information.
- Cleaned the shelves while ensuring that the items were properly placed on them.
- Assisted customers through the payment procedure and bagged their purchases.
- Arranged for deliveries to be made to customers' homes, cars, and offices

Education

- Bachelor of Arts (KANNUR UNIVERSITY Kerala)

Declaration

I certify that all the information above is correct and reference are available if they are needed hoping that my experience will be useful to your company.

MUHAMMED NISAM