

Peter Magdy

Contact

Address:

Dubai, UAE

Date of birth

May 7, 1994

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Languages

Arabic: Native

English: Fluent

German: Intermediate

Education

Faculty of Business Graduated
| Accounting Department

Skills

- Project Management
- Data analysis and interpretation
- Research Abilities
- Leadership
- Critical thinking and problem-
- Teamwork and collaboration

Summary

Highly organized and experienced individual with multi-tasking and research skills seeking to improve customer retention and satisfaction. Coming with super communication skills and phone handling skills. Seeking a challenging position that leverages my skills and experience in these areas to drive business growth, optimize processes and achieve sustainable success. Sales professional with 9+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

Professional Experience

- **Branch manager and sales director | romany company for curtains, furniture and furnishings.**

Jan 2022 till now

- 30 people under my leadership.
- Dividing people into cooperative working groups.
- Develop a marketing plan for the long and short terms .
- The company achieved a record of profits under my leadership.
- . managed an active calendar of appointments.
- Handled all domestic and outdoor issues.

- **Customer Service Representative | Sutherland Global. (Hilton account)**

Dec 2020 till jan 2022

- Receiving and dealing with customer calls and complaints.
- Sending and receiving emails (about hospitality and reservation)

- **Salesman | ATC**

Jan 2019 to dec 2019

- Gained my experience about sales and how to provide and convince the customer to get the product.
- Always achieved my monthly target.

- **Salesman | Romany company for curtains, furniture and furnishings.**

2013 to 2016

Gained my experience as sales man.

Continues submission of management reports .

Achieved great profits for the company.

Dealing with many kinds of customers and how to solve thier problems.

Courses and Certifications

- Certification from Sutherland global due to achieving 2 quarters .
- German language course from Arabian academy