

CONTACT ME Burdubai, Dubai, UAE +971523547601 premkrk14@gmail.com

#### **PERSONALDETAILS:**

Date of Birth: 27 May 1989 Gender: Male Nationality: Nepalese Marital Status: Married Visa status: Employment (NOC)

### SKILLS SUMMARY

- Customer service
- Communication
- Persuasion
- Relationship building
- Accuracy in transactions
- Attention to detail
- Cash handling
- Marketing strategy development
- Event coordination
- Market research and analysis
- Time management
- Organization
- Teamwork and collaboration
- Adaptability
- Reconciliation
- Problem-solving

# Prem Singh Karki

#### Sales Representative / Cashier

As a Sales Representative at Logistic Company, I effectively communicated with guests to understand their needs and preferences, providing personalized recommendations and promoting hotel amenities and services. Leveraging excellent interpersonal skills, I consistently exceeded sales targets while ensuring guest satisfaction and loyalty. Through proactive engagement and product knowledge, I played a pivotal role in enhancing the overall guest experience and contributing to the hotel's revenue growth.

In my role as a Cashier at Hotel, I maintained accuracy and efficiency in processing guest transactions, handling cash, credit card payments, and invoices with meticulous attention to detail. With a focus on delivering exceptional customer service, I consistently provided prompt and courteous assistance to guests, contributing to a positive and seamless hotel experience.

# Work Experience

2022 – 2024	Logistic / Warehouse/ Inventory Officer
Mar Jan	Upaya City Cargo (Logistic Company) - Nepal
2020 – 2022	Sales Officer
Jan Feb	Truckport Express Nepal (Logistic Company) - Nepal
2016 - 2019	Marketing and Sales Executive
Aprl Oct	Shankala Trading PVT.LTD - Nepal
2014 - 2016	Cashier / Sales Executive
Feb Mar	Hotel River Side, Kathmandu Nepal

### Job Responsibilities

- Engaged customers as a Sales Representative, providing personalized recommendations and exceeding sales targets.
- Managed cashier responsibilities, processing transactions accurately and maintaining a secure cash handling environment.
- Provided exceptional customer service by promptly addressing inquiries and resolving issues.
- Developed and executed marketing strategies to promote the hotel's brand and increase visibility.
- Created engaging content for digital marketing channels and coordinated promotional events.
- Conducted market research to identify trends and opportunities for improvement.
- Collaborated with the sales team to develop revenue-increasing strategies and fostered positive guest relationships.
- Maintained inventory levels and assisted in restocking merchandise to support sales operations.

### **Education History**

New Summit Higher Secondary College Higher Secondary Education Board, Nepal

Nepal College Of Information Technology Bachelor of Electronics and Communications

# **Extra Activities**

Languages Known: Read, Write, Speak and understand English, (Nepali & Hindi)Additional Skills: Hardworking, Easy to learn, Good Team Player, Honest & Loyal.Hobbies: Music, Movie, Football and Coding