



Mr. Raja Singh Nalli

Address:

Al Wasal, Dubai, UAE

Contact number:

Mobile No.:
+971 55 1944504

Email:

nalliraja12@gmail.com

Personal Data

Gender:
Male

Date of Birth:
12th May 1982

Place of Birth:
Gudimula, India

Religion:
Christian

Status:
Married

Languages:
Telugu, English, Hindi and
Malayalam

CARRER OBJECTIVE

- To grab the opportunity to work in a well-known and established company and develop my professionalism. As well as seeking for a challenging position enabling me to contribute positively, utilized my abilities and skills towards the growth of the company and to myself.

KEY SKILLS & COMPETENCIES

- Assertive, quick-minded and fast learner organized and self-motivated
- Knowledge in office practices & goals.
- Strong attention to details, excellent analytical, organizational and communication skills.
- Proven ability to prioritize and handle multiple tasks in a challenging environment.
- Has the ability to acquire new skills, knowledge and absorb new system solution and methods to improve business efficiency.
- Excellent working knowledge of all Microsoft Office packages.
- Ability to produce consistently accurate work even whilst under pressure.

PROFESSIONAL EXPERIENCE

Presently working as a Freelancer

Visa Status – Spouse Visa

Salesman

Bhatia Brothers Group/VV& SONS LLC
2016 – 2022
Dubai, UAE

PRODUCTS INFORMATION

Nonfoods Energizer battery's @ Osram bulbs (3m tapes picture hanging)

- Worked in Carrefour and ACE Hardware Outlets (Dubai, Sharjah, Abu Dhabi)

Sales Merchandiser cum Driver

Sidha Middle East General Trading Company
2013 - 2016
Dubai, UAE

FMCG PRODUCTS INFORMATION

Food: Priya all spices Pickles, Rice, Dall, Zahra all products
Non-Food: Yardley, Earth Choice, Dermo viva, Cool & Cool

- Worked in Sharjah Cops, Safeer Markets, Megamarts, Manama Markets
- Negotiating products prices & profit margin to our client.
- Arranging the delivery of products to our clients.
- Managing the sales and merchandising targets and objectives set for the assigned products.
- Achieve revenue targets and optimum Stock Keeping Unit wise distribution across all specified outlets as assigned by the Sales Manager.
- Implement and ensure effective merchandising and visibility standards as per the planogram, POS materials/price tags and increase facing of products.
- Maintain good rapport with customer - key management staff of retailers in the assigned territory
- Update the customer on new listings, product information, bar codes etc. Developing a safe working environment by adhering to all necessary health and safety requirements and legislation.

Sales Executive

Desert Tower General Trading LLC
2010-2013
Dubai, UAE

- Executing the company's products sales plan across UAE.
- Opening new markets and engaging with new clients & customers from all aspects.

PROFESSIONAL EXPERIENCE

- Providing excellent product information.
- Proven ability to communicate information in a perfect and customer-friendly way
- Updating the sales records, dealers and client's details on daily basis.
- Responsible to follow up & collecting cash and cheques from sales points & locations and handing over to finance department.

Sales Executive

Bayanat Information Technology

2006 to 2010

Dubai, UAE

- Ensure that each customer receives outstanding service by providing a friendly environment, which includes greeting and acknowledging every customer, maintaining solid product knowledge and all other aspects of customer service.
- Maintain an awareness of all promotions and advertisements.
- Assist in processing and replenishing merchandise and monitoring floor stock.
- Aid customers in locating merchandise.

Sales Executive

Future Tech Information Systems Pvt. Ltd., Secunderabad, A.P.

2005-2006

- Communicate customer requests to management.
- Assist in completing price changes within the department.
- Participate in year-end inventory and cycle counts.
- Assist in ringing up sales at registers and/or bagging merchandise.
- Any other tasks as assigned from time to time by any manager.

Customer Service Executive

Sree Techno Systems, Hyderabad, A.P

- Attracts potential customers by answering product and service questions; suggesting information about other products and services.
- Opens customer accounts by recording account information.
- Maintains customer records by updating account information.
- Resolves product or service problems by clarifying the customer's complaint; determining the cause of the problem; selecting and explaining the best solution to solve the problem; expediting correction or adjustment; following up to ensure resolution.
- Maintains financial accounts by processing customer adjustments.
- Recommends potential products or services to management by collecting customer information and analyzing customer needs.
- Prepares product or service reports by collecting and analyzing customer information.
- Contributes to team effort by accomplishing related results as needed.

ACADEMIC AND TECHNICAL QUALIFICATIONS

- **Pre-degree (B.A) year 2003 Jyothi Academy Vizag Andhra Pradesh India.**
- **Certificate in Computer Hardware and Networking Windows Server 2003**
Rolla Computer and Management Training, Dubai, UAE.
Duration: 01.09.2008 to 30.10.2008
- **Post Graduate Diploma in Computer Applications.**
Natural Institute of Computer Education, Visakhapatnam, A.P. India.
Duration: 09.08.2002 to 10.06.2003

DRIVING LICENSE

License No.	:	1297722
Date of Issue	:	14/08/2008
Date of Expiry	:	14/08/2028
Place of Issue	:	Dubai

PASSPORT DETAILS:

Passport Number	:	T2187481
Date of Issue	:	28/06/2020
Date of Expiry	:	27/06/2030
Place of Issue	:	Dubai