

RAQUIB AHMAD

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PROFILE SUMMARY

*Offering over 7yr of experience in sales & marketing, Brand Management and marketing research.
Currently working with OSMO RO Pvt Ltd. As team leader.*

WORK EXPERIENCE:

1. Company : OSMO RO SYSTEM PVT LTD.
Position : Team Leader.
Period : 21 May 2017 to till today.

Responsibilities:-

- ❖ *Marketing of RO products.*
- ❖ *To maintain daily sales report.*
- ❖ *Creating new potential clients in different region.*
- ❖ *Doing joint sales call with my team.*
- ❖ *To achieve sales target.*
- ❖ *Developed and maintain relationship with existing customer..*

2. Company : CANTABIL INTERNATIONAL CLOTHING
Position : Sales associate.
Period : 15 November 2015 to 20 may 2017.

Responsibilities:-

- ❖ *Worked as a sales executive at store.*
- ❖ *Identify future and current trend that appeal to customer.*
- ❖ *Convinced customers.*
- ❖ *Ensure items are in stock and maintain inventory.*
- ❖ *Maintain customer's profile records.*
- ❖ *Monitor local competitors.*
- ❖ *Handle customer complaints, question and issues.*

3. Company : SHINY INFRAZONE
Position : sales executive
Period : 10 September 2013 to 31 Oct. 2015

Responsibilities:-

- ❖ Get lead from seniors and list out clients according to their need
- ❖ Convinced client for official meeting through telephonic communication.
- ❖ Detail product quality and differentiate from competitor.
- ❖ Give assurance after sale service.

SUMMER INTERNSHIP:

Name of the company : TATA DOCOMO
Duration : 17 May 2012 to 14 July 2012
Project name : Comparative study of different products
between Tata Docomo and Airtel.

ACADEMIC DETAILS :

- ❖ M.COM from M.J.P. Rohilkhand University, Bareilly in 2015.
- ❖ PGDM with specialization in (Marketing & International Business) from LalBahadur Shastri Institute of Management Bareilly in 2013.
- ❖ B. Com from M.J.P. Rohilkhand University, Bareilly in 2010.

Computer skills:

- ❖ Knowledge of MS office, internet & E-mails

STRENGTHS AND SKILLS

- ❖ Positive Attitude
- ❖ Self-motivated.
- ❖ Ready to face challenges.
- ❖ Friendly, Honest, Enthusiastic and Hard working.
- ❖ Ability to handle a team.

PERSONAL PROFILE:

Father name : Mr. Tarmeem Ahmad
Date of birth : 11th November 1989
Nationality : Indian
Passport no. : M4551107
Visa status : visit visa
Visa expire : 1 april,2023
Languages known : English, Hindi, & Urdu.
Marital status : Un Married
Cell No. : +971 0558257933
Permanent Address : 102 Domni Masjid, Qila, Bareilly.

DECLARATION:

I hereby declare that above statements given by me are correct and thoughtful to the best of my knowledge. Anything found incorrect will be a decision at your description.

Place:

Date:

(RAQUIB AHMAD)