



MUHAMMED RAFEEQ

Sales | Cashier

➤ PROFILE

I am a motivated and results-driven professional with experience in both sales and cashier positions. In my sales role, I have developed a track record of building strong relationships with customers by identifying their needs and providing tailored solutions. I am skilled in developing and executing effective sales strategies, negotiating contracts, and managing key accounts. As a cashier, I have experience in handling cash transactions and providing excellent customer service. I am skilled in operating cash registers, processing transactions efficiently, and maintaining high accuracy in balancing cash drawers. With excellent communication, interpersonal, and problem-solving skills, I thrive in fast-paced environments and enjoy working collaboratively with team members to achieve common goals. I am now seeking a challenging position where I can leverage my sales and cashier experience to drive business growth, provide exceptional customer service, and deliver outstanding results.

➤ OBJECTIVE

To obtain a challenging sales position with a dynamic organization where I can use my strong communication, interpersonal, and problem-solving skills to exceed sales targets and contribute to the growth and success of the company.

➤ EXPERIENCE

ICE BERG, Kasaragod, Kerala

Salesman

11/12/2020 to 15/04/2023

Developed and maintained relationships with customers, resulting in increased sales and repeat business.

Demonstrated excellent product knowledge and provided customers with personalized recommendations.

Negotiated prices and contracts with clients, ensuring high levels of customer satisfaction.

Analyzed sales data and market trends to identify opportunities for growth and improvement.

Collaborated with team members to meet sales targets and achieve business objectives.

Emirates Billiard Center, Dubai, UAE

Cashier

01/08/2009 to 01/05/2020

Operated cash registers and processed transactions with high levels of accuracy.

Managed cash drawers, ensuring that all transactions were recorded and balanced.

Provided exceptional customer service, handling inquiries and resolving issues in a timely and professional manner.

Assisted with inventory management and restocking of merchandise.

Collaborated with team members to maintain a clean and organized store environment.

➤ CONTACT ME

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Language : Arabic, English, Malayalam, Hindi

➤ SKILLS

Sales and business development

Customer service

Cash handling

Product knowledge

Negotiation skills

Tally

Communication skills

Dac Easy

Peachtree

Teamwork and collaboration

Ms Excel

Ms Office

Ms Word

➤ EDUCATION

SSLC (Board of Public Examination Kerala)

HSE (Board of Secondary Examination Kerala)

BCom (University of Calicut)

Diploma in Financial Accounting