

SEYYAD ALI K

EXPERIENCED SALES EXECUTIVE AND MERCHANDISING

📍 Dubai, UAE 6009, Dubai, 6009, United Arab Emirates

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+ ABOUT ME

Proactive, energetic sales professional offering hands-on experience in strategy planning and execution along with a profound ability to work towards set sales goals of the company. Known for creating sales techniques to enter new markets.

+ SKILLS

Communication

Sales skills

Attention to detail

Problem solving

Creativity

Customer service

Active Listening

Computer literacy

Interpersonal Communication

Cash handling accuracy

+ WORK EXPERIENCE

- Lulu Hypermarket. LLC (karama) JUL 2022 - AUG 2024
Dubai, UAE
SALES EXECUTIVE

- Built lasting customer relationships to enhance repeat sales.
- Provided exceptional customer service to enhance shopping experience and drive sales.
- Managed inventory levels and restocked merchandise to ensure product availability.
- Participated in team meetings and contributed to sales strategies and goals.
- Handled customer complaints and issues, providing solutions to ensure satisfaction.

- Mobile point MAR 2016 - JUN 2022
Thiruvananthapuram, India
SALE EXECUTIVE & STORE KEEPER

- Managed daily transactions as cashier.
- Managed billing section
- Directed stock intake and supervised shop management
- Organised in-store events to boost foot traffic and promote new product launches.
- Enhanced shop performance through effective sales strategies.

+ EDUCATION

- Thiruvananthapuram Kerala 2014
PLUS TWO - VOCATIONAL HIGHER SECONDARY EDUCATION MRRTV: ELECTRONICS

- Thiruvananthapuram Kerala 2012
SSLC - GENERAL - BOARD OF PUBLIC EXAMINATION GOVT O F KERALA

+ HOBBIES

- Photography,Video editing,Art

+ LANGUAGES

Malayalam

Tamil

English

Hindi