

# PRANESH LAMA

# **PROFESSIONAL SUMMARY**

Hardworking employee enthusiastic about learning [Type] field inside and out. Pursues opportunities to learn new skills and contribute to group success. Offers strong administrative, relationship-building and problem-solving abilities. Energetic Sales Representative offering demonstrated success identifying prospects and converting leads into customers. Superior communication skills, understanding of client needs and sales closing rates.

# SKILLS

- Hard working and selfmotivated
- Product sales
- Product and service sales
- Cash handling

- Excellent teamwork
- Sales analysis
- Line management
- Point of sale operation

# **EXPERIENCE**

## **Crew Trainer**

NOV 2021 - APR 2024 | Mc donald's, Sharjah, Uae

- Worked with coworkers to complete tasks.
- Demonstrated ability to manage multiple tasks while remaining adaptable and flexible.
- Responded quickly to meet customer needs and resolve problems.
- Participated in ongoing training to enhance own job skills and knowledge.

## **Retail Sales Assistant**

APR 2020 - DEC 2020 | BIG-C, Delhi, West Bengal

- Participated in weekly inventory counts to ensure accurate records of stock levels were maintained.
- Monitored daily sales reports; identified discrepancies between actual sales versus expected results.
- Managed returns and exchanges of merchandise in accordance with company policies while ensuring customer satisfaction.

# CONTACT

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- ♀ Sharjah 00000
- ∔ 18 august 1996
- 🕨 INDIA

### **Team Member**

JAN 2017 - DEC 2019 | Americana | kuwait food company | Pizza Hut |, Dubai, Uae

- Mentored and coached team members to ensure successful performance.
- Delegated tasks to team members according to project requirements and employee strengths.
- Motivated team to achieve optimal results through effective communication and interpersonal skills.

## EDUCATION

### **Certificate of Higher Education in General(Arts)**

JAN 2016 | R.k.S.P (Rama krishna shiksha parisad) Higher secondary school., West Bengal, INDIA

## LANGUAGES

 English, Hindi, Nepali, Bengali, Urdu, Arabic Conversational (A3 institute).

## DISCLAIMER

I hereby state that all information given above is clear and true to the best of my knowledge.