

CURRICULUM VITAE – RESUME

MUHAMMAD USMAN ILYAS

RETAIL SALES, RETAIL MARKETING, CUSTOMER SERVICES AND REAL ESTATE SALES CONSULTANT

Visa Status: Resident Visa valid till May 2025
Residency: Dubai, United Arab Emirates
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AREA OF EXPERTISE:

Real Estate Ready and Secondary Market Sales Consultancy, Retail Sales, Retail Marketing and Customer Service

CAREER SUMMARY:

I have sixteen (16) years professional experience as Real Estate Ready and Secondary Market Sales Consultant, Retail Sales and Customer Service based in United Arab Emirates and Kingdom of Saudi Arabia. My commitment to excellence in client management and negotiations, I deliver personalized solutions and foster long-term relationships, deep market insight, and strong communication skills have been the foundation of my success in real estate and retail with fluency in Arabic English, Urdu, Punjabi, Hindi, Siraki, Balochi, Pushto and Hinko Languages.

WORK EXPERIENCE

Organization: **ALSHAYA GROUP LLC (WEST ELM BRAND AT DUBAI MALL)**
Designation: Store Sales Executive then Floor Retail Sales Supervisor (Offers and Discount Section)
Duration: March 2023 – till date
Location: Dubai, United Arab Emirates

Organization: **Uni Worth LLC (Dubai Mall, Mirdif Mall and Deira City Center)**
Designation: Store Floor Retail Sales Supervisor
Duration: June 2020 – June January 2023
Location: Dubai, United Arab Emirates

Organization: **BMA INTERNATIONAL FZE (REDTAG BRAND) SAUDI ARABIA**
Designation: Store Sales Supervisor then to Retail Sales Floor Manager for REDTAG brand
Duration: August 2017 – May 2020
Location: Riyadh, Kingdom of Saudi Arabia

Organization: **CHINA GALLERY LLC, DRAGON CITY, RIMAL CENTER MALL**
Designation: Retail Sales Floor Manager
Duration: October 2015 – July 2017
Location: Riyadh, Kingdom of Saudi Arabia

EDUCATION

Name of University: **UNIVERSITY OF PUNJAB**
Degree Name & Passing Year: **Bachelors Degree in Commerce (B.Com in Accountancy) | 2003**
Location: Lahore, Pakistan

Note: This is summarized resume job descriptions and achievements can be seen in detail on my LINKED IN profile, and references & experience letters would be provided if required by the employer.