

ABOUT

Reliable and friendly, quick learning and master's new concept and skills. Passionate about helping people and creating a satisfying experience for them. Ability to work in high pressure working condition.

CAREER OBJECTIVE

To continuously strive for higher achievement in life and establish myself as a perfect and accept challenging work and contribute towards the success of esteem organization by hard work and acquired skills.

CONTACT

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DRIVING LICENSE

Holding Valid UAE License (Manual) Validity: 22nd Nov 2024

HOBBIES

Reading Books Playing Volleyball

RIJU REGHUNATH

EDUCATION

Bachelor of Business Administration (BBA) – UAE Embassy Attested University of Madras - India

WORK EXPERIENCE

CCTV Operator - EMRILL Facilities Management LLC, Dubai, UAE From Feb'2016 to till date

- Administered safety procedures for employees to promote a safe work environment.
- Maintained Security Timesheets, incident reports and daily logs of visitors/workers to account for all persons in case of an emergency.
- Managed budget planning and development, supplies, equipment maintenance, and policy revision, coordination, and implementation
- Increased efficiency and confidence of Security operations through departmental reorganization including scheduling, operations, policy and procedure and personnel selection improvements.
- Kept accurate accounts of daily activities, irregularities, violations and incidents in logbook. Typed and E-mailed Recap of day's events and incident reports to Command Centre and Office Managers.
- Very effective at deescalating emotionally charged situations with concise communication

Account Assistant - Geeyem Motors Pvt. Ltd (Chevrolet), India From Sep'2012 to Aug'2015

- Managed sales reporting whose tasks included calculation of sales, commission and incentive analysis.
- Explained various Income tax bills and notices to taxpayers and set up instalment agreements.
- Processed vendor invoices for payment through accounting software within company compliance process.
- Performed administrative duties as assigned and assisted Financial Controller on various project.
- Achieved the deadline of clearing a 3 month back log of work within a month's time with utmost efficiency and accuracy.
- Assisted the Development Accountant the preparation of monthly management accounts, budgets and forecasts.
- Maintained all bank accounts. This included posting all entries from the system, funding of bank accounts and month end reconciliations.

Sales Executive - Bharti Airtel (India)

From Jan'2010 to Jul'2012

- Developed channel partners to increase company-wide sales leads and industry partnerships.
- Negotiated contracts, marketed company involvement, and organized participation yearly in trade shows that increased sales for Growth Sales Team and improved brand recognition.
- Maintained and built CRM records, reports, and opportunities to increase sales optimization and performance within my team.
- Implemented the company's existing sales and marketing strategies that increased monthly revenues in the territory.
- Generated sales leads organically, as well as through customer referrals, Internet research, and cold calling for various accounts

SKILLS

- MS Excel
- MS Word