

MUHAMMED SAHAL

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Objective: - I would like to succeed in an environment of growth and excellence and earn a job which provides me job satisfaction and self-development and help me to achieve personal as well as organizational goals.

Here's what I am willing to provide to the organization. • Enthusiasm & Positive Attitude • Creativity and New Ideas

Experience

OCT 2022 -PRESENT

VAN SALES EXECUTIVE | MADEENATH ALZAIN WHOLESALE TRADING LLC | AUH UAE

- Builds business by identifying and selling prospects; maintaining relationships with clients.
- Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
- Sells products by establishing contact and developing relationships with prospects; recommending solutions.
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
- Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors. Prepares reports by collecting, analyzing, and summarizing information.
- Maintains quality service by establishing and enforcing organization standards. Ensure the availability of stock for sales and demonstrations.

Skills

Technical proficiency • Office mgt • Data analysis • Communication • Organizational skills • Problem solving • Team work • Attention to detail • Customer service • Driving

Education

2022

NEBOSH IGC

2018 – 2021

BBA (TTM) | UNIVERSITY OF MADRAS, KERALA, INDIA