M U H AM M E D S AH AL

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**Objective: - I would like to succeed in an environment of growth and excellence and earn a job which provides me job satisfaction and self-development and help me to achieve personal as well as organizational goals.**

**Here’s what I am willing to provide to the organization. • Enthusiasm & Positive Attitude • Creativity and New Ideas**

# E x p e r i e n c e

OCT 2022 -PRESENT

**VAN SALES EXECUTIVE | MADEENATH ALZAIN WHOLESALE TRADING LLC | AUH UAE**

* Builds business by identifying and selling prospects; maintaining relationships with clients.
* Identifies business opportunities by identifying prospects and evaluating their position in the industry; researching and analyzing sales options.
* Sells products by establishing contact and developing relationships with prospects; recommending solutions.
* Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities; recommending profit and service improvements.
* Identifies product improvements or new products by remaining current on industry trends, market activities, and competitors. Prepares reports by collecting, analyzing, and summarizing information.
* Maintains quality service by establishing and enforcing organization standards. Ensure the availability of stock for sales and demonstrations.

# S k i l l s

Technical proficiency • Office mgt • Data analysis • Communication • Organizational skills • Problem solving • Team work • Attention to detail • Customer service • Driving

# E d u c a t i o n

**2022**

**NEBOSH IGC** **2018 – 2021**

**BBA (TTM) | UNIVERSITY OF MADRAS, KERALA, INDIA**