

Karim Yahia

Sales Agent

Phone: 0565311513

Address: Al Ain, Abu Dhabi, UAE

Nationality: Egyptian.

LinkedIn: [linkedin.com/in/كريم-يحيى-b11903238](https://www.linkedin.com/in/كريم-يحيى-b11903238)

E-mail: karim_yahia2000@yahoo.com

SUMMARY

Dynamic Sales Agent with +11 years of experience and a proven track record of delivering high standards of customer service and driving sales success. Critical thinker with a can-do attitude, experienced in retail operations, mentoring, and team collaboration. Passionate about achieving ambitious sales goals and fostering strong relationships with clients. Dedicated team player and proactive problem-solver.

SKILLS

- Sales & Customer Service
- Product Demonstration & Presentation
- Client Relationship Management
- Sales Campaigns & Brand Awareness
- Team Collaboration & Mentoring
- Critical Thinking & Problem Solving
- Administrative Support & Coordination
- Retail Operations & Task Management
- Microsoft Office Suite (Excel, Word, PowerPoint)

PROFESSIONAL EXPERIENCE

Saqr Elkhaleeg Recruitment, Mansoura, Egypt
Administrative Assistant

01/2020 – 08/2024

Responsibilities:

- Managed administrative tasks and supported recruitment operations, ensuring efficient office functionality.
- Coordinated candidate files and appointment schedules, streamlining recruitment processes.
- Assisted with client communications, enhancing the customer experience and service delivery.

Cat Retail Wear Company, Mansoura, Egypt
Administrative Assistant

12/2011 – 09/2018

Responsibilities:

- Increased customer engagement through high-quality product demonstrations, improving customer satisfaction and sales.
- Boosted brand awareness by implementing strategic sales campaigns that enhanced market presence.
- Built and nurtured relationships with key industry players, expanding the company's reach and market potential.
- Identified new business opportunities, contributing to the growth and success of the company.

Fetouh Ghaly Jewelry Center, Mansoura, Egypt
Sales Associate

01/2019 – 05/2020

Responsibilities:

- Assisted in jewelry sales and client relations, providing personalized service to enhance customer experience.
- Packaged jewelry products with care, ensuring safe delivery and positive client feedback.

Al Aqsa Dental Lab, Mansoura, Egypt
Sales Agent

01/2012 – 01/2016

Responsibilities:

- Handled sales of dental implants and prosthetics, ensuring quality products were delivered to meet customer needs.
- Collaborated closely with supervisors to improve veneering processes, enhancing product outcomes.
- Ensured the careful packing and transport of products, maintaining customer satisfaction.

EDUCATION

Bachelor of Physical Education | 2008
Mansoura University, Egypt

LANGUAGES

English: Proficient.

Arabic language: (Mother tongue) Native.