



ABHIJITH P.M

✉ abhijithpm58@gmail.com

☎ 0525600406

📍 Golden Gulf Building, Al Mankhool, Bur Dubai

✈ Skills

- Effective Communication.
- Extremely organised
- Product Expertise.
- Time management
- Customer service
- Problem Solving.
- Ability to work as part of a team
- Business Acumen.
- Sales Demoing.
- Negotiating.
- Prospecting.

🗣 Languages

- ENGLISH
- HINDI
- MALAYALAM
- TAMIL

🎯 Objective

I seek challenging opportunities where I can fully use my skills for the success of the organization.

📁 Experience

- **DAR AL NAEEM (DUBAI)** 2/10/2022 - 10/12/2022
SITE COORDINATOR
 - Coordinating work activities with other team members to ensure that projects are completed on time
 - Scheduling staff time efficiently to ensure that all project goals are met within specified time frames
 - Coordinating with architects, engineers, contractors, and customers to monitor the progress of construction projects
- **WELLSET INTERIOR (KERALA)** 2020 - 2022
SALES EXECUTIVE
 - meeting with clients virtually or during sales visits
 - demonstrating and presenting products
 - establishing new business
 - maintaining accurate records
 - reviewing sales performance
 - negotiating contracts and packages
 - working towards monthly or annual targets.
- **PACK AND CURVES FITNESS GROUP(CHHATTISGRAH)** 2018 - 2020
PERSONAL TRAINER
 - Conducting fitness assessments to establish client fitness and holding one on one or group sessions with clients
 - Providing advice to clients on health, nutrition and life style changes
 - Helping clients with their workouts
 - Keeping up to date with the latest personal training techniques

🎓 Education

- **ANNAMALAI UNIVERSITY** 2014-2017
BACHELOR OF COMPUTER APPLICATION
- **G.H.H.S OMALLOR** 2012-2014
HIGHER SECONDARY
- **JAWAHARLAL MEMORIAL PANCHAYATH HIGH SCHOOL**
SECONDARY 2012

TOOLS

- Microsoft Excel
- Microsoft Word
- Power Point
- Photoshop
- Quick Books
- °Computer Skills

+ Additional Information

- State level Hockey Player
- District level Volleyball Player

PASSPORT DETAILS

- Passport No : R3230580
- Date of Issue : 11/09/2017
- Date of Expiry : 10/09/2027

PERSONAL DETAILS

- • Date of Birth - 28-09-1996
- • Martial Status - Single
- • Nationality- Indian