



KANISH A

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Alnahda sharjah

PROFILE SUMMARY

Sales professional with 4+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in the company's dedication and experienced sales professional with proven success managing finances for mid-size commercial organizations. Seeking an opportunity to use my decade of experience to serve the state government.

PROFESSIONAL EXPERIENCE

2020 - 2022

Field sales executive

RELIANCE PVT LTD

- Regular visit on assigned area
- Serving customers and display products
- Overseeing deliveries and handling payments
- Dealing with customers queries and complaints
- Responding to the customers demand
- Ensure that all products are assigned to the location according to the standard planogram
- Everymonth target has to complete at any point

2018 - 2020

Field Sales Executive

UDAAN PVT LTD

- Regular visit on assigned stores according to planogram
- Cleaned and maintained in compliance with FMCG safety and hygiene standards
- Ensure that all products are stocked in proper location according to a standard planogram
- Monitored inventory of all store goods and assist in replenish all stocking according to expiration dates
- Designed and setup POSM to attract customer and promote sales
- Ready to work flexibly when required
- Reporting competition activities and observe trade/consumer trends

EDUCATION

2018

BACHELOR OF ENGINEERING IN COMPUTER SCIENCE

Noorul Islam university

2013

COMPUTER SCIENCE GROUP

Crescent matriculation school

PERSONAL DETAILS

Date of Birth : 10/09/1996

Nationality : Indian

Gender : Male

Languages : Tamil,English, Malayalam