



Dinga Blaise Foncham

CONTACT

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📍 United Arab Emirates, Abu Dhabi

SKILLS

Professional work ethics

100%

Excellent communication skills in English, both verbal and written

100%

Sales and marketing skills.

100%

Customer service skills

100%

Good leadership abilities

100%

Strong Interpersonal skills

100%

Multitasking skills

100%

Excellent Mathematical and numerical skills

100%

Strong Up-selling and Cross-selling abilities

100%

OBJECTIVE

I am a highly driven and multitasking sales agent seeking a full time position in a business/finance company where I can lend my knowledge of market analytics to help your organization improve profitably. I am motivated by being a team player with a common goal which is building sustainable relationships with customers and achieving my targets. I pride myself to have an extensive knowledge of retail sales with more than five years of UAE experience. My objective is to comfortably interact with customers based on product knowledge and prices, while generating interest and qualifying sales prospect on daily basis.

EXPERIENCE

SALES ASSOCIATE

TRYANO, YAS MALL ABU DHABI

JULY 2021 -

MACH 2025

- Welcome all customers promptly and politely as they enter the store.
- Direct customers throughout the store or to the specific areas of the customer requests.
- Develop a clear understanding of all departments, products, market features and after sales service.
- Ensure effective implementation of visual merchandising principles within the stores.
- Effectively dealt with customer queries and complaints.
- Follow procedures for dealing with specific customer orders.
- Maximized and contribute to sales within the store through exceptional customer service and retail experience.
- Ensured all stock is laid out and displayed according to standard layout norms (product placement, signage, neat and well folded, arranged in order from smallest to largest, hanged items must be steamed, brand wise, size wise)
- Ensure all products are price tagged and bar-coded before display.
- Ensure correct rotation of stock on shelves and assists in accurate stock counts as per store requirements.
- Ensure all stock administration (stock count, inter branch transfer,

Team work



LANGUAGES

- English
- French

dispatch and delivery) are recorded on the system in time, accurately and correctly categorized.

- Maintain high standards of housekeeping and grooming etiquettes are in store at all times.
- Give accurate and current information about the product for all inquiries.
- Increase the customer database by adding new customers to the mailing list.
- Carry out returns policy and ensures effective implementation.
- Dress up Mannequins & attend to other visuals.
- Follow the companies standards and policies

SALES ASSISTANT July 2019 - June 2021
CARREFOUR HYPERMARKET, CITY CENTER MIRDIF, DUBAI

- Approach customers warmly as they enter the store
- Maintain strong customer service relation with customers.
- Explain and demonstrate methods on how to use products so as to encourage customers to buy products.
- Provide informational brochures, coupons, product samples and other incentives to encourage customers to purchase products.
- Examine and research product knowledge for demonstration.
- Keep records of sales and update customer records in the company database as required.
- Sold promoted products and maintained its record.
- Organized, display and demonstrate show areas in other to draw customer's attention.
- Answer questions from prospective customers.
- Learn about customer's interests and design products as per their needs.

EDUCATION

HIGH SCHOOL DIPLOMA 2015
GCE ORDINARY 2013

REFERENCE

Available upon request

