

AAKASH RAJ PARIYAR

BURJUMAN, DUBAI, UAE 

+971 503164273 

dangal.aakash100@gmail.com 

A disciplined and diplomatic sales representative with over six years of experience in sales demoing and the ability to anticipate future challenges. Seeks a position to retain the company's customers and ensure recurring business by generating leads and maximizing sales with a customer service-oriented approach.

Experience

1st JULY 2022 – 31st MARCH 2024

C.T CONSTRUCTION & SUPPLIERS PVT.LTD, KAVREPALANCHOK, NEPAL

Sales Representative and Operation

Responsibilities

- Understand and learn about products or services
- Maintain positive relationship with prospective customers
- Achieve sales targets
- Maintain client database and records
- Consult various teams including sales and marketing
- Prepare monthly and weekly reports
- Monitor competition by gathering information on pricing/products/trends in the market
- Resolve customer complaints and provide solutions via team effort
- Coordinate sales efforts with marketing and company programs
- Negotiating contracts with clients
- Manage month-end closing processes

21ST JANUARY 2019 – 9TH FEBRUARY 2022

MAW SKODA, KATHMANDU, NEPAL

Sales Advisor and Operation

Responsibilities

- Providing information about products.
 - Greeting customers warmly.
 - Packing products on shelves.
 - Informing customers about sales/discounts.
 - Communicating precisely with customers about goods/services.
 - Updating customer information.
 - Monitoring inventory
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Core Competencies

- Communication
- Product knowledge
- Problem solving
- Active listening
- Analytical skills
- Technology
- Meeting sales goals

Education

MTC BALAJU SCHOOL OF ENGINEERING AND TECHNOLOGY
(DIPLOMA IN MECHANICAL ENGINEERING)
(BALAJU, KATHMANDU)

NEW SUMMIT SCHOOL
SCHOOL LEAVING CERTIFICATE (SLC) (MAITIDEVI, KATHMANDU)

Known Language

English, Hindi, Nepali

Personal Information

NAME: AAKASH RAJ PARIYAR

GENDER: MALE

DATE OF BIRTH: 13TH OCTOBER, 1999

NATIONALITY: NEPALESE

MARITAL STATUS: SINGLE

VISA STATUS: **VISIT-TILL 19TH SEPTEMBER, 2024**

Reference

Upon request