

**GARRY STANLEY FERNANDES**

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## CAREER OBJECTIVE

Self-Motivated and detail-oriented Commerce graduate with a strong foundation in marketing and business management. Seeking an entry-level position that allows me to apply my academic knowledge, develop practical skills, and contribute to the success of a dynamic organization.

## PROFESSIONAL SKILLS

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- I possess good communication and presentation abilities, enabling effective interaction and negotiation across various organizational levels.
- My exceptional partnership and collaboration skills facilitate seamless interactions with colleagues and team members.
- I excel in adapting to novel situations and excel in individual activity planning.
- Proficient at performing under pressure, I exhibit the capacity to prioritize workloads effectively.
- I am a dedicated, honest, and hardworking individual with a consistently positive attitude.

## INTERNSHIP/EXPERIENCE

### Sales Internship

IMS (Infinite medical solutions) Mumbai, Maharashtra, India

Worked for a period for 4 months from [Sep 2020] - [Jan 2021]

Worked with the sales team to achieve monthly targets. Conducted product presentations, negotiated deals, and maintained positive client relationships. Contributed to the development of targeted marketing strategies.

## EDUCATION QUALIFICATION

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Bachelor of Commerce (B.Com) from Mumbai University 2022

Relevant Coursework: Marketing, Business Finance, Economics, Management.

I primarily focused on marketing, organizational techniques in my commerce coursework, delving into topics such as comprehending consumer behaviour and the diverse strategies employed for market penetration. Additionally, I demonstrated proficiency in the psychology of human behaviour in work environments and delved into economic factors impacting firms,

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including supply and demand dynamics, inflation, and banking sector reforms. My coursework also involved mastering systematic processes for developing and distributing goods and services in International markets

**EXTRACURRICULAR ACTIVITIES AND HOBBIES**

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Reading, Travelling, Cooking, Gaming

**PERSONAL DETAILS**

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**DATE OF BIRTH** : 23<sup>RD</sup> NOV 2001**AGE** : 22 YRS**ADDRESS** : SHARJAH, MUWAILAH**PASSPORT NO** : W4856755**VISA STATUS** : VISIT VISA**NATIONALITY** : INDIAN