



PRASANTH P
SALES EXECUTIVE



ABOUT ME

Motivated and detail-oriented sales professional with two years of marketing experience seeking a management position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building and staff development



CONTACT ME



Bur Dubai



+971561381312



prasanth.poovathingal246@g...



Visa details:visit visa



Passport No:W0005384



Date of issue:4/05/2022



Date of expiry:3/05/2032



TOP SKILLS



Fire Fighting



Team collaboration



Professional



Flexibility



Creativity



Commitement



Organisation



Mangement



WORK EXPERIENCE

MARKETING EXECUTIVE



Karatt kuries



01/2022 - 02/2023 (1 year, 2 months)

- meeting with clients and telling about the products
- Recovering of company's money from the unpaid loan customers
- Going on routes and checking customers passbook
- Going for audits in different branches
- cash handling
- Dealing with customer feedback, enquiries, complaints and refunds
- updating new product details and availability to customers
- Ensuring sales target are met before the specified deadlines
- Making appointments to meet new and existing clients

SALES EXECUTIVE



Sylcon Footwears



03/2021 - 01/2022 (11 months)

- ❖Dealing with customer feedback, enquiries, complaints and refunds.
- ❖ Dealing with stock and deliveries, ensuring the stock in right location.
- ❖ Responding to general customer inquiries received by phone
- ❖ Providing customers with advice on the right product for them.
- ❖ Meet profit and sales target.
- ❖ Reviewed sales performance for sales division and generated key reports for weekly, monthly and quarterly meetings
- ❖ Managed sophisticated development of sales team through innovative training methodologies and sales approaches.
- ❖ Create a new market through cold calling & direct sales.
- ❖ Representing the company in various exhibitions and trade fairs
- ❖ Research about the new markets and products.
- ❖ Identifying and assessing a customer's needs
- ❖ Follow up existing customers coordinate with internal team and management
- ❖Sell footwear products to customers such as shoes, shoelaces, and insoles. ❖Organize shoes into styles, sizes, and colors.
- ❖Order shoes that are not in stock for customers.
- ❖Straighten up the department and execute closing tasks.



EDUCATION

DIPLOMA IN FIRE AND SAFETY



TUV NIFE



03/2020 - 12/2020 (10 months)

BA ENGLISH AND HISTORY



Calicut University



07/2016 - 05/2019 (2 years, 11 months)

HIGHER SECONDARY



Kerala state board



06/2014 - 04/2016 (1 year, 11 months)

SECONDARY EDUCATION



Kerala state board



06/2001 - 03/2014 (12 years, 10 months)



FOREIGN LANGUAGES

English (B2)

★ ★ ★ ★

Hindi (B2)

★ ★ ★

Malayalam (C2)

★ ★ ★ ★ ★

Tamil (C1)

★ ★ ★ ★