



KAPEEL KUMAR

Tele Sales Team Leader

About Me

Highly motivated and results-driven Tele Sales Team Leader with over [One] years of experience in leading sales teams to exceed targets and deliver exceptional customer service. Proven track record in training and mentoring team members, developing sales strategies, and managing key accounts. Adept at analyzing market trends and implementing effective sales techniques to drive revenue growth.



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Dubai

Language

- English
- Urdu
- Sindhi
- Hindi

Expertise

- Leadership and team management
- Sales strategy development
- Performance analysis and improvement
- Customer relationship management (CRM)
- Excellent communication and negotiation skills

Experience

Lead Oasis Digital Media

CUSTOMER SERVICE / Tele Sales Team Leader

Feb -2023 - July 2024

- Conduct regular performance evaluations and provide feedback to team members to improve sales techniques and productivity..

Thardeep Rural Development Program (TRDP) Sindh.

Admin and Logistic Officer

2018 - 2020

- Oversee daily office operations, ensuring a well-organized and efficient work environment.
- Coordinate logistics activities, including transportation, warehousing, and distribution of goods.

Participatory Village Development Programme (PVDP) Sindh.

Warehouse Manager

2016 - 2018

- Oversee inventory control, including receiving, storing, and distributing products, as well as conducting regular stock audits.
- Develop and implement warehouse policies and procedures to improve efficiency and maintain safety standards.

Education

BSc - Allama Iqbal Open University Mithi Campus -

Pakistan

2018 to 2020

DECLARATION

I hereby declare that all the above given information is true and correct to the best knowledge and belief