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📍 Dubai - UAE

EDUCATION

- Bachelor's Degree, Damak, Jhapa, Nepal
- Expert Computer knowledge

PERSONAL DETAILS

Nationality: Nepalese
Gender: Male
Marital Status: Married
Date of Birth: 22/02/1988
Passport No.: 12403139
Visa Status: Own Visa

LANGUAGE

- English
- Hindi
- Nepali

MY SKILLS

- Good Computer Knowledge
- Communication
- Point of Sale knowledge
- Customer service
- Multitasking
- Problem solving
- Active listening
- Teamwork
- Achieve company target regular

SANJEEB NEUPANE

SUMMARY

Seeking for a challenging position by which I can utilize my potential and professionalism to its full extent in an organization to achieve business objectives in a new dynamic business world. Where there is a need to share board co-operative efforts through sound planning and creativity for the all development of the company Committed towards professionalism and believes in teamwork.

EXPERIENCE

Sales/Marketing and Overall Administrative: 20 Years

Ncell Axiata Limited / Ncell Distributor

- Provide excellent customer services
- Always strive towards best customer satisfaction
- Greet customers and present menus
- Make suggestions based on their preferences
- Take and serve food/drinks orders
- Up-sell when appropriate
- Arrange target setting as per monthly basis.
- Target Achieve as per requirement
- Check products for quality/ Product knowledge

Sales & Marketing/Responsibilities: 15 Years

Ncell Axiata Company-Distributors, Kathmandu, Nepal

- Greeting customers and identifying their requirement.
- Representing the company with a positive and professional image at all times. Offering excellent customer service.
- Ensuring the customers understands the products they are buying by communicating effectively.
- Collect payments cash/ credit card from the customers.
- Prepare and submit computerized receipts.
- Working to achieve sales targets and goals.
- Dealing with deliveries, inventories and stock control procedures.
- Handling after-sales, product return and alteration services.
- Meet and even exceed individual, as well as team sales target.
- Provide feedback about customer complains, collecting information, provide suggestions and recommendations.
- Building a positive company image in the market.
- Maintain the stock in the store and inform the concerned about the daily stock position.
- Dealing with different customers selling, and up selling the product to meet the daily and monthly sales figures.
- Assuring to meet and exceed the customer's satisfaction to the highest level.

DECLARATION

I hope my experience & professional skills may be an asset for your organization, now I seek personal Interview with you to the same.

TRAININGS

- Management Training conducted by Satellite Nepal Put. Ltd. head office.
- New Ncell products launch training.
- Store keeper Training at Satellite Nepal Pvt.Ltd. Since 2008 to 2009.
- KFA Training two days Gain and Retain. (For Sales and Marketing.)

STRENGTH

- Self-motivated with and ability to work individually and as a part of a team. Strong sense of ownership and accountability with an intense ambition to develop carrier goal. Strong Interpersonal skill and hard working.