



**SHABEER A C**  
Sales Executive

**CONTACT**

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Address: Abudhabi - UAE

**KEYSKILLS**

- Negotiations
- Motivating
- Inter personal skills
- Conflict Resolution

**LANGUAGESKNOWN**

- English
- Hindi
- Malayalam

**PERSONALINFO**

Date of Birth : Jan 2 1997  
Visa Status : Visit Visa  
Nationality : Indian  
Marital Status : Unmarried  
Driving License : 2770747

**PROFILESUMMARY**

Motivated and detail-oriented sales professional with 2 years of experience as Sales Executive seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building and staff development."

**WORKEXPERIENCE**

**OUTDOOR SALES**                      2021 - 2023  
Abu Dhabi - UAE

**DUTIES&RESPONSIBILITIES**

- Executing the company's products sales plan
- Opening new markets and engaging with new clients & customers from all aspects
- Providing excellent product information
- Negotiating products prices & profit margin to our clients
- Arranging the delivery of products to our clients
- Updating the sales records, dealers and clients details on daily basis
- Making follow up calls to ensure customer satisfaction
- Responsible to follow up & collecting cash from sales points & locations and handing over to finance department
- Reporting to Sales Manager all daily sales activities and achieved results
- Handling work load & dealing with different work hardships

**EDUCATIONALDETAILS**

B.Com	2014 - 2017
Calicut University	India
Professional Diploma in	2019 – 2020
Financial accounts	India