SHEMEER K M

Experienced Cashier/Finance controller

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PROFILE SUMMARY

Experienced finance professional with a decade of GCC experience in cash flow management, cashier operations, and sales. Skilled in handling financial transactions, maintaining accurate records, and ensuring smooth cash flow operations. Proven ability to manage high-volume transactions, reconcile accounts, and provide excellent customer service. Adept at sales processes, identifying customer needs, and driving revenue growth. Strong analytical and problem-solving skills with attention to detail and accuracy. Experienced in working in fast-paced environments while maintaining efficiency and integrity. Seeking opportunities to leverage expertise in financial management and sales to contribute to business success.

Academic Qualifications & Trainings

• Pre-University- MES College Ponnani-Kerala,India

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Additional Qualification

Diploma in Computer Hardware

Experience —

Al Madina Express supermarket, Sharja UAE

Cashier

2018-2024

- Cash Handling Expertise in managing cash transactions, balancing registers, and preventing discrepancies.
- Point of Sale (POS) Systems Proficiency in operating electronic payment terminals for processing credit/debit cards and cash payments.
- **Customer Service** Ability to assist customers, handle inquiries, resolve complaints, and enhance the shopping experience.
- **Transaction Processing** Experience in efficiently scanning items, applying discounts, and finalizing sales accurately.
- **Inventory Management** Knowledge of stock replenishment, tracking product availability, and preventing shrinkage.

Al Kass Shopping center , Musannah, Oman

Cashier 2014-2018

- **Billing and Invoicing** Experience in generating receipts, processing refunds, and handling various payment methods.
- Sales Reconciliation Ability to balance cash registers, verify end-of-day sales, and maintain financial accuracy.
- **Retail Operations** Understanding of store policies, promotions, and daily supermarket workflow.
- Loss Prevention Knowledge of fraud detection, theft prevention, and ensuring transaction security.

Operation Manager

- Facility Management Overseeing mall maintenance, security, cleanliness, and operational efficiency.
- **Tenant Relations** Managing leasing agreements, resolving tenant issues, and ensuring smooth business operations.
- **Budgeting and Cost Control** Developing financial plans, optimizing expenses, and maximizing revenue streams.
- **Retail Operations** Coordinating store activities, ensuring compliance with policies, and enhancing customer experience.
- **Crisis Management** Handling emergencies, implementing safety protocols, and ensuring business continuity.

Eastern Arabian Food, Ajman, U.A.E

Sales Man 2008-2013

- **B2B and B2C Sales** Experience in selling food products to both businesses (restaurants, supermarkets) and individual customers.
- Product Merchandising Ensuring proper display, stock rotation, and visibility of food products to maximize sales.
- Route Sales & Distribution Managing sales routes, delivering orders, and expanding customer reach efficiently.
- Customer Relationship Management (CRM) Building strong client relationships, handling inquiries, and ensuring customer satisfaction.
- Sales Target Achievement Meeting and exceeding sales quotas through effective negotiation and up selling strategies.

Strengths —

- Excellent Negotiation Skills Ability to persuade clients, close deals, and maximize sales revenue.
- **Strong Product Knowledge** Deep understanding of food products, quality standards, and customer preferences.
- **Effective Communication** Clear and professional interaction with customers, suppliers, and team members.
- Target-Driven Approach Focused on achieving and exceeding sales targets consistently.
- **Time Management and Route Planning** Efficient in scheduling deliveries, managing multiple clients, and optimizing sales routes.

Technical Skills —

· MS Office .