



Ms Tin Zar Lwin

CONTACT

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- Bur Dubai, Dubai, UAE

PERSONAL INFORMATION

Date of Birth : 09-11-1991
Nationality : Myanmar
Marital Status : Single
Religion : Islam
Gender : Female
Visa Status : Visit Visa

EXPERTISE

- Positive Attitude
- Fast Learner
- Strong Customer Service
- Great Communication Skill
- Team Work
- Market Analysis
- Training

LANGUAGE

- English
- Japan
- Burmese (Native)

REFERENCE

Mr Thet Paing Soe

Assistant Manager / Tyre World Company Ltd;
+959 254 207 397
thetpaing.6519@gmail.com

CAREER OBJECTIVE

Results-driven Sales Professional with over 5 years of proven expertise in generating revenue, building client relationships, and exceeding sales targets. Skilled in market analysis, negotiations, and product knowledge across diverse industries. Committed to fostering long-term client partnerships and dedicated to achieving and surpassing sales goals.

EXPERIENCE

Spirit Supermarket

10/2018 - 10/2022

Cashier and Sale

Tyre World Company Ltd;

Senior Sales Representative 03/2015 - 09/2017

Junior Sales Representative 02/2013 - 01/2015

Duties & Responsibility

- Develop and execute strategic sales plans to achieve or exceed sales targets and revenue goals.
- Provide leadership and guidance to a sales team, including coaching, mentoring, and training junior sales representatives.
- Identify and pursue new business opportunities, including prospecting, lead generation, and cold calling.
- Build and maintain strong client relationships, understanding their needs, and ensuring customer satisfaction.
- Conduct product or service presentations to potential clients, highlighting key features and benefits.
- Negotiate pricing, terms, and contracts with clients to secure sales and partnerships.
- Conduct market research and competitor analysis to identify trends, opportunities, and competitive advantages.

EDUCATION & CERTIFICATE

Bechalor Of English	2018
Certified in English Language (Level 3)	2018
Certified in Food & Beverage Service Course	2019
Certified in Computer Basic & Microsoft Office	2015