



# SHINO ACHANKUNJU

Pioneer Building 45A st 30B karama, dubai  
050 750 2185 | shino111661@gmail.com

## Objective

To be a part of an organization by using the learning ability. Having good presentation skills with leadership qualities and analytical power. To pursue a challenging career where creativity appreciated and Master of International where one will able to learn continuously and grow consistently adding value to the organization through the capabilities and skills

## Experience

- Attinkara Electronics & Furniture , India** March 2020 - February 2023  
Salesman
  - Meeting and greeting customers and making them feel welcome
  - Devising and implementing the organisation's sales strategies
  - Finding new channels for selling and distribution of products
  - Building relationships with new customers and distributors
  - Demonstrating products to customers
  - Maintaining good business relationships with existing clients
  - Holding meetings to discuss progress of existing projects
  - Deal with customer feedback, enquiries, complaints and refunds
  - Ensuring that business paperwork is stored in a secure location
  - Protecting client's personal data and information
  - Liaising with head office to ensure relevant stock is delivered on time
  - Responsible for the marketing and advertising on new and existing products
  - Using negotiation & communication skills to sell new products in small retail outlets
  - maximise shelf space and increase market share
  - Ensuring sales targets are met before the specified deadlines
  - Supervising junior sales representatives
  - Participating in meetings with the organisation's board of directors
- Albwardy Enterprises, Dubai** December 2013 - January 2020  
Storekeeper
  - Materials handling, receiving, inspecting, expediting, line loading, tool's & material tracking.
  - Conduct systematic cycle counts of inventory to ensure inventory record
  - Receive incoming goods, check for damage and for discrepancies between goods & invoices
  - Performed causative research for stock discrepancies.
  - Accurate stock picking
  - Package and dispatch outgoing goods
  - Over counter service to internal customers and recording of stock issues
  - General housekeeping/cleaning of stores areas & storage facilities including storage racks
  - Flexibility to respond to a range of different work situations
  - Effective teamwork and self-management
  - Improves and maintains store room standard

## Education

- DIPLOMA** 2012
- HIGHER SECONDARY** 2008
- SECONDARY** 2006

## Skills

---

- Communication skills
- Computer skills
- Interpersonal skills
- Organisation skills
- Learning /adaptability skills

## Personal Details

---

- Date of Birth : 18-12-1990
- Marital Status : Single
- Nationality : Indian
- Passport : U2399990
- Driving Licence : KL 31/3201/2011
- Height : 5'10
- Weight : 70

## Declaration

---

- I hereby declare that all the details provided above are true to the best of my knowledge.



SHINO ACHANKUNJU