



**SIDHEEQ MADAVATH**  
RETAIL MANAGER

## CAREER SUMMARY

Self-motivated and results-driven Manager experienced in developing and implementing effective business strategies and programs. Successful track record in formulating policies, coordinating business operations and ensuring good customer service. To work towards the development of organization & grow with it.

## PERSONAL DETAILS

Mobile No : +91 7511138569  
Email ID : sidheeqmadavath123@gmail.com  
Address : Madavath House, Karippol p.o  
Valanchery, Malappuram.  
Nationality : Indian  
D.O.B : 22<sup>nd</sup> October 1994  
Gender : Male  
License : KL5520130000844  
LMV  
MCWG

## PERSONAL DETAILS

- ❖ Strategic development
- ❖ Business development
- ❖ Training
- ❖ Cost control technique
- ❖ Sales management
- ❖ Customer service
- ❖ Wealth management
- ❖ Risk analysis
- ❖ Marketing
- ❖ Store operations
- ❖ Stock management
- ❖ Retail sales

## EXPERIENCE

### ❖ **STORE MANAGER** | 2023 - Present SANAD HYPERMARKET, SAUDI ARABIA

- Manage all store operations in a systematic and efficient manner, as per established policies and procedures.
- Ensure cash and Digital transactions are processed quickly and accurately.
- Maintain a safe and productive shopping and working environment.
- To Track and Replenish Store Inventory.
- Ensure prompt customer service.
- Develop and maintain strong communication with local PR and marketing. Participate in new store openings and/or store closings; travel may be required.
- Attend Store Manager Meetings as well as all offsite training and position-related meetings as required by Area/District Manager; travel may be required.

### ❖ **STORE MANAGER** | 2020 – 2022 EZY MART HYPERMARKET, THURAKKAL BYPASS, MANJERI, KERALA.

- Directly responsible for ensuring the Store consistently achieves or exceeds sales, KPIs and profitability goals through the effective use of short and long term planning, expense control, sales and service.
- Guarantee consistently high standards of customer experience within the store.
- Responsible for recruitment, training, development and succession of high performing, results driven associates and management.

### ❖ **STORE MANAGER** | 2018 – 2020 REAL HYPERMARKET, VALANCHERY BRANCH, KERALA.

- Analyse customer profiles, buying trends, and competitive information to impact and drive business.
- Directly responsible for execution and processing of both incoming and outgoing merchandise.
- Directly responsible for Loss Prevention and Operational compliance within store.
- Communicate, manage and execute all Marketing driven initiatives and events within budget and according to all Policies & Procedures.

### ❖ **ASSISTANT MANAGER** | 2015 – 2016 MARINA MANAGEMENT & SERVICE, ABHUDHABI, UAE.

- Manage day-to-day planning, thus ensuring that the teams consistently deliver the agreed SLAs.
- Liaise with Business Planning & MI team where required for resource planning and optimum utilization.
- Manage and optimize workflows.
- Coordinate with the Training manager and L&D team to conduct Training needs analysis and improve team competency and skills;
- Report on team performance, customer/client feedback and all daily operational activities

## PROFESSIONAL ACHIEVEMENTS

- **BEST MANAGER AWARD 2019 REAL GROUP OF COMPANIES**
- **Staff coordination achievement 2016 ( Marina management & service Abudhabi )**  
Sales target team award, Pullatil trade India ltd

ACADEMIC CREDENTIALS

2015	<b>B A ENGLISH</b> Calicut University
2012	<b>HIGHER SECONDARY</b> Board of Higher Secondary Examinations, Kerala
2010	<b>HIGH SCHOOL</b> Board of Public Examinations, Kerala

SOFTWARE PROFICIENCY

- ❖ MS Word
- ❖ MS Excel

HOBBIES

- ❖ Travelling
- ❖ Football

LANGUAGES KNOWN

- English
- Malayalam
- Hindi
- Arabic
- Tamil

PASSPORT DETAILS

Passport No	W2649873
Date of Issues	25.07.2022
Date of Expiry	24.07.2032
Place of Issue	Malappuram

DECLARATION

I hereby declare that the above particulars of facts and information stated are true, correct and complete to the best of my belief and knowledge.

SIDHEEQ MADAVATH