



Sujan Ahmed

FMCG Merchandizer

Dubai

CONTACT NO

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MY PROFILE

Date of Birth : 11/01/1999
Gender : Male
Marital Status : Single
Nationality : Indian
Languages : English, Hindi,
Visa Status : Employment visa

PASSPORT DETAILS

Passport No : U3721057
Issue Date : 28/01/2021
Expire Date : 27/01/2031

DRIVING LICENSE

License No : 2954740
Date of Issue : 26/10/2023
Date of Expiry : 25/10/2025
Light Vehicle Manual

PERSONAL SKILLS

- Team Leadership
- Friendly & Helpful
- Pro Active
- Well Mannered | Efficient
- Ability to Adopt Environment

EDUCATION QUALIFICATION

Higher secondary certificate (Hs) Arts
Institute Assam University Silchar (India)

PROFESSIONAL BACKGROUND

A Suitable position with an organization where I can utilize the best of my skills and abilities that fit to my education, skills and experience a place where can encourage and permitted to be an active participant as well vital contribute on development of the company.

KEY STRENGTHS AND SKILLS

Energetic, deadline-driven professional with 3 + years of diverse experience as a Sales Merchandiser Demonstrated success in launching, executing, and managing consumer programs promotions, and brand initiatives. Builds trust and meaningful relationships with internal departments at all levels and extremal clients and vendors that result in long-term partnerships. profitability, and organizational growth

WORK EXPERIENCE

Organization :MASAFI CO LLC

Position : Sales Merchandiser

Duration : 2023 – 2025

Job Description – MERCHANDIZER

- Managing product inventory for 30 retail locations ensuring proper rotation and freshness
- Monitoring inventory levels versus sales to determine how much more product needs to be ordered
- Maximize customer interest and sales levels by displaying products appropriately

Organization : IFFCO GROUP (dubai)

Position : Merchandizer FMCG

Duration : 2021 – 2023

Job Description – MERCHANDIZER

- Plan and develop merchandising strategies that balance customers' expectations and company's objectives
- Analyze sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock

Organization : Polyhouse-India Pvt Ltd India

Position : Salesman

Duration : 2018 - 2020

Job Description

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs

SKILLS

- Proven working experience in merchandising
- Highly creative with experience in identifying target audiences and devising campaigns that engage, inform and motivate
- Up-to-date with the latest merchandising trends and best practices
- Good Diving Skills
- Excellent Diving Record
- Strong organizational and decision-making skills

DECLARATION

I hereby certify that the above information is true and correct according to the best of my knowledge & experience.