

SYLAS KAWEESI

Position: sales representative



Address: ABU DHABI , U.A.E.

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.com

Personal Details

Name: Sylas Kaweesi

Nationality: Ugandan

Religion: Christian

Date of Birth:15/05/1994

Marital Status: single

VISA status: can join immediately.

Career Statement:

To be in a position where I can always maximize my potentials as a productive and active individual giving quality performance for the

PROFESSIONAL SUMMARY

Passionate about promoting lasting customer satisfaction by delivering quality service and unparalleled support. Proficient in customer service best practices and related options.

Area of expertise

- Customer service
- Good management and organizational skills.
- Target driven/closing sales.
- Good motivator, enthusiastic, energetic, and open to learn new ideas.
- Calm, efficient and organized.
- Friendly disposition with fluent clear spoken English.
- Able to work without supervision and a strategic thinker.
- Ability to relate positively to children and adults.

WORK EXPERIENCES

Majid AL FUTTAIM HYPERMARKETS

Sales associate 2021 to date

- Monitored sales and identify any losses or stock wastage.
- Working with suppliers and distributors negotiate prices and order large volumes.
- Collaborate with the executive, marketers and sales people to set that are good for the market and profit.
- Getting to know the customer base and understanding there motivation and sales drivers.
- Receiving pull stock and maintain warehouse inventory.
- Assessing the effectiveness of different product display and store lay out on sales progress
- Examine stock and dispose off depreciated and obsolete stock following company policy.
- Provide product knowledge to customers as well as give recommendations in the product choice according to there needs.
- Assisted clients and customers on the shop floor and provided advice, recommended products, answered questions customer might have while making purchases.
- Provide customers with information about items in the store
- Ring up purchases.

**attainment of the goals of
the organization.**

MOVIT UGANDA merchandiser

2018 to 2019

Responsibilities

- Monitoring sales and identifying any losses or stock wastage.
- Reviewing competitors, including pricing, marketing and other progress.
- Ensure that store shelves are stocked with the right type and quantity of products.
- Display, arrange, prices and rotate products in store.
- Maintain store inventory by removing dates or damaged products.
- Monitor store inventory based on sales and in take

Additional Skills

- Proven record of performing duties efficiently under stressful conditions
- Customer sales support
- Product advertising
- Promotion
- Negotiating
- Telephone skills
- Good communication skills

EDUCATIONAL QUALIFICATION

Uganda Advanced Certificate of Education

Reference : Upon request.