




TERESITA VILLARAZO

Sales Associate Cashier

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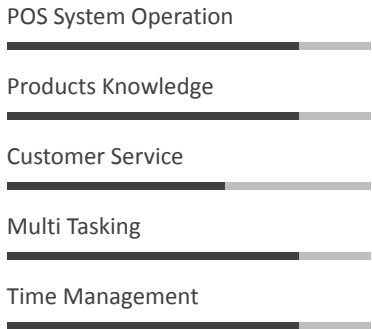
 tvillarazo@gmail.com



+ EDUCATION

- STI College Philippines
Iligan City
**BACHELOR OF BUSINESS
ADMINISTRATION**

+ SKILLS



+ LANGUAGES



+ ABOUT ME

Cashier and Sales professional with 4 years of experience in customer service and sales management, expert in inventory management and team training. Key achievements include increasing sales by 15% through targeted promotions, and reducing inventory discrepancies by 30% with improved tracking systems. My customer service and sales management skills can support your mission of providing exceptional experiences and outstanding service to customers.

+ WORK EXPERIENCE

- Thalassery Restaurant NOV 2023 - PRESENT
Dubai, United Arab Emirates
CASHIER AND WAITRESS
 - Supervise, train, and motivate staff to ensure a high level of service and performance.
 - Monitor stock levels and order new stock as needed.
 - Conduct regular inventory checks and ensure proper storage.
 - Address customer queries and complaints promptly and professionally.
 - Ensure a pleasant shopping experience for all customers.
 - Plan and execute in-store promotions and displays.
 - Manage cash registers and ensure accurate cash handling.
 - Prepare daily, weekly, and monthly sales reports.
- Jack and Jones JUL 2019 - OCT 2023
Riyadh
SALES ASSOCIATE
 - Greeted customers and helped them find what they were looking for.
 - Offered advice on products based on customer preference
 - Make sure the store was clean and products were well-displayed.
 - Helped set up new product displays.
 - Assisted with returns, exchanges, and customer inquiri
 - Worked with colleagues to meet store sales goals and keep the store running smoothly.
 - Used the POS system to handle payments quickly and accurately.
 - Participated in training and kept up with product knowledge to improve sales skills.