

THOMAS C E

DESIGNATION : SALES EXECUTIVE

+971 553217715

Rolla street, Burdubai, Dubai - U.A.E

thomasce9@gmail.com



Career Objective

To Enhance my professional skills, capabilities and knowledge in an organisation which recognizes the value of hard work and trusts me with responsibilities and challenges.

Personal Details

Sex : Male
Date of birth : 31/05/1992
Marital status : Married
Nationality : Indian
Visa Status : Visit Visa
Passport NO : W8858356

Language known

English
Hindi
Malayalam

Skills

1. Relationship Building
2. Time Management
3. Storytelling
4. Critical Thinking / Problem Solving
5. Product Knowledge
6. Business Communication
7. Client Engagement
8. Active Listening
9. Empathetic
10. Negotiation

Education

- ▶ **SSLC - 2007**
- ▶ **Plus Two - 2009**
- ▶ **B COM - Course Completed**

Work Experience

- ▶ **Sales Executive - 2019 - 2023**
Himalaya Cosmetics
Kerala - India
- ▶ **Tele caller - I Year**
Eben Telecom
Kerala - India

Duties And Responsibilities

- Meeting with clients virtually or during sales visits.
- Demonstrating and presenting products.
- Establishing new business.
- Maintaining accurate records.
- Attending trade exhibitions, conferences and meetings.
- Reviewing sales performance.
- Negotiating contracts and packages.
- Contacting potential or existing customers to inform them about a product or service using scripts.
- Answering questions about products or the company.
- Asking questions to understand customer requirements and close sales.

Declaration

I hereby declare that all the above furnished information is true to the best of my knowledge

Place: Dubai
Date:

Signature
Thomas C E