



# THOUHEED THAHA

SALES REPRESENTATIVE / MERCHANDISER

**Address:** Al Qusais , Dubai  
**Phone:** +971 55 102 6247  
**Email:** thouheedthaha@gmail.com  
**Visa Status:** Employment Visa , Immediate Joiner

## CAREER OBJECTIVE

Seasoned Sales Representative with 6 years of diverse experience across multiple sales functions, including food service management and client relations. Dedicated to delivering exceptional customer service and driving revenue growth. Seeking a challenging role where I can leverage my expertise to achieve sales targets and contribute effectively to organizational success.

## WORK EXPERIENCE

**WESTERN INTERNATIONAL GROUP (KRYPTON MERCHANDISER)** 2024 Present

**SENAN HYPERMARKET UMM AL QUWAIN** 2018-2024

- Receive Food & Noon Food , Check for damages and sort stock for distribution in the store
- Keep up with the movement of merchandise in the store them for delivery
- Monitor shelves and fill them in when needed
- Provide accurate information (Product features , Pricing and after-Sales Services)
- Manage returns of merchandise
- Cross-Sell Products
- Keep record of invoices sent and received
- Coordinate with the Retail sales Representative team to provide excellent customer service
- Read planograms and setup store displays or rearrange merchandise according to them to maximize sales.

**METRO MARKET KOLLAM** 2015-2017

- Delivering compelling sales presentations and demonstrations of products or services
- Providing exceptional customer service before, during, and after the sale
- Ensuring timely delivery of products or services and resolving any issues
- Collaborating with colleagues from other departments (e.g., marketing, customer support) to ensure alignment and customer satisfaction.

## EDUCATION

**ITI (MECHANICAL MOTOR VEHICLE)** 2013-2015

**PLUS TWO (KERALA HSE)** 2012-2013

## PERSONAL INFORMATION

- Date Of Birth : 15/07/1994
- Nationality : Indian
- Marital Status : Married

## ADDITIONAL INFORMATION

- **Skills:** Communication, Product knowledge, Problem solving , Time management, Active listening
- **Languages:** English, Hindi, Malayalam, Tamil
- **License:** DRIVING LICENSE UAE (AUTOMATIC GEAR)