



UMESH MAHANTA

SENIOR RETAIL EXECUTIVE

PROFILE

A dedicated and customer-focused Sales Associate with a proven track record of driving sales, providing excellent customer service, and effectively managing tasks in the retail industry. Possessing experience in handling customer issues, managing staff (in current role), and contributing to daily, weekly, and monthly reports. Adaptable and experienced in working with various prominent retail brands.

CONTACT

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(+91) - 9535143742

Indiranagar, Bengaluru

ACTIVITIES AND INTERESTS

Theater – Art – Music – Travel –
Anime – Reading – Football

EXPERIENCE

THE SOULED STORE | SALES ASSOCIATE | AUGUST 2023 – PRESENT

- Responsible for achieving sales targets and providing excellent customer service.
- Handle Daily Sales Reports (DSR) accurately and efficiently.
- Manage staff effectively, ensuring smooth store operations.
- Address and resolve customer issues promptly and professionally.
- Assist the manager with the preparation of daily reports.

ASICS INDIA PVT LTD | SALES ASSOCIATE | FEBRUARY 2021 – APRIL 2023

- Focused on achieving sales goals and maintaining high levels of customer satisfaction.
- Prepared Daily Sales Reports (DSR).
- Effectively handled and resolved customer issues.
- Contributed to the creation of MOM (Minutes of Meeting) reports for the manager

BATA INDIA PVT LTD | SENIOR SALES ASSOCIATE | AUGUST 2018 – MAY 2019

NIKE | SALES ASSOCIATE | DECEMBER 2017 – MAY 2018

ADIDAS | SALES ASSOCIATE | FEBRUARY 2016 - DECEMBER 2017

PUMA | SALES ASSOCIATE |

EDUCATION

10TH STANDARD | INSTITUTION NAME - CHAITANYA PRASAD HIGH SCHOOL | YEAR OF PASSING (2013)

KEY SKILLS AND CHARACTERISTICS

Strong interpersonal & communication skills • MS Office Suite • Effective consumer handling capabilities • Ability to work collaboratively as part of a team • Problem Solving • Leadership • Detailed understanding of Retail KPIs • Excellent Organizational skills • Poised under pressure