

JUHI AFREEN SHAIK



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PROFILE

Experienced Sales professional I exceed targets and boost revenue. Great at building client relationships and offering tailored solutions. Skilled in selling, negotiating, and managing accounts. Ready to join a top sales team and provide top-notch value to clients.

SKILLS

- Verbal communication
- Collaboration
- Team building
- Conflict resolution
- MS Excel
- Problem-solving
- Good Communication Skills
- Time management

EXPERIENCE

DIGITALPRENEUR

2021 - 2023

- Built and maintained positive relationships with customers through regular follow-up calls and personalized interactions.
- Conducted outbound calls to potential customers to introduce and explain various packages.
- Effectively communicated the features and benefits of each package, highlighting unique selling points to capture customer interest.
- Built and maintained positive relationships with customers through regular follow-up calls and personalized interactions.

PALNI INDIA PVT.LTD

2019 - 2021

- Worked in multiple PROJECTS as PRODUCTION EXECUTIVE
- with professional experience in TTCP's.
- To repair or install the GAS & ELECTRIC work location and create a temporary traffic control plan.
- Traffic control plans are prepared using the specified city or DOT or country MUTCD standards.
- Managing project to achieve the delivery dates with quality to
- Built and maintained positive relationships satisfy the client requirement.
- Drafting the land base with all attributes like Lane markings, ROW,FOC and sidewalks etc.,

EDUCATION

SECONDARY SCHOOL

SRI CHAITANYA junior college kurnool
2013- 2015

PRIMARY SCHOOL

KENDRIYA VIDYALAYA
2013

HOBBIES

Reading books,
Drawing,Photography,
Cooking.