

VISAKH G

Sales cum customer Relationship officer

Sales-driven Showroom Manager talented at building exceeding customer expectations and leading effective sales teams. Smart and enthusiastic and always willing to go the extra mile to make the sale. Diligent Showroom Manager known for exceeding store sales goals and coaching employees. A pleasant personality coupled with terrific marketing skills. Pursuing a new role where hard work and an understanding of merchandising displays will be highly valued.

Contact details

Address: 40/718 kamalalayalam
alappuram road
Tirumala p. o 695006
Trivandrum, Kerala, India

Email ID: Vichuvisakh03@gmail.com
Mobile NO: +91 8606178826

Skills

- Hiring and Training
- Customer Relationship Management
- Idea Development and Brainstorming
- Negotiation
- Lead Generation
- Team Development
- Goal Setting
- Store operations
- Team Leadership

Education

University of Kerala
B.com finance

Languages

- English
- Malayalam
- Hindi
- Tamil

Experience

MINI SHOWROOM ASSISTANT MANAGER

Bharti Airtel | MG Road, Trivandrum | 02/2023 -01/2024

- Provided prompt, courteous service to every individual entering showroom
- Generated personal sales to meet or exceed established sales goals
- Set goals for showroom employees and provided support and motivation to help each achieve true potential.
- Managed time efficiently in order to complete all tasks within deadlines.
- Assisted with day-to-day operations, working efficiently and productively with all team members

TEAM LEADER & SALES CUM CUSTOMER SERVICE

Bharti Airtel | karamana, Trivandrum | 02/2020 -02/2024

- Conducted training and mentored team members to promote productivity and commitment to friendly service
- Worked with team to identify areas of improvement and devised solutions based on findings.
- Built strong relationships with customers through positive attitude and attentive response
- Mentored and guided employees to foster proper completion of assigned duties.
- Optimized customer experience by delivering superior services and effectively troubleshooting issues