

Waqar Muhammad
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Visa status: Visit Visa till 15 September
waqar14330@gmail.com



Experience:

Sales executive-Modern trade Galadari Ice Cream Co Baskin-Robbins 2021-2022

- Visiting market and making LPO from modern trade (All A class market in Dubai)
- Responsible for new Accounts opening and completing all the documents company required
- Coordinate with all merchandiser driver on daily basis
- Reaching to the monthly sales target
- Monitoring competitor activity and competitors' products
- Handling a high volume of customer enquiries

Sales coordinator (modern trade, horeca) at Galadari Ice Cream Co Baskin-Robbins

February 2014-2020

- Taking LPO's from modern, general trade and Horeca by telephone and email
- Reconciliation of Invoices accurately & Making Sales report
- Sales Closing, reviewing sales performance and Filing all Invoices
- Coordinate with Accounts, maintenance and H.R department to assist sales team
- Confirm Modern, General trade and Horeca Automated and H.H.T Invoices & Making all deliveries Possible by next day
- Tracking all company assets, approvals and returns in system

Medical Sales Representative at Inovare Pharmaceuticals

August 2012 - March 2013

- Organizing appointments and meetings with community and hospital-based healthcare staff
- Identifying and establishing new business
- Presenting products to healthcare staff including doctors,
- Meeting both the business and scientific needs of healthcare professional
- Regularly attending company meetings, technical data presentations and briefings

Education:

Shadman Degree Boys College (North Khi)

Intermediate of Commerce,

New Standard Secondary School Khi

Matriculation (Science)

Languages:

English
Urdu

Skills & Expertise:

Working experience on Oracle and MS office

Valid diving license (dxb)

Personal detail:

Date of birth:	27july1991
Nationality:	Pakistani