



## YAHYA KHALED MOHAMED ELBANA

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### Objective

Sales professional with 4+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

### Education

- Alexandria University** 2018  
Bachelor of Commerce -Accounting  
good

### Experience

- ultra pharm** 2022 - 2025  
Sales Officer  
1- Study my area and identify clients (doctors).  
2- Schedule customer visits to showcase the company's products (weight loss and herbal products).  
3- Receive orders from clients, inform the company, and deliver them to the client.
- Nour Over Sees** 2020 - 2022  
Seals  
1- Search for customers within my area (pharmacies)  
2- Display the company's products and prices to customers  
3- Schedule collections and daily customer visits

### Skills

- sales
- team building
- problem solving
- Excel
- Word
- Outlook

### Languages

- Arabic (Mother tongue)
- English

### Courses

- 1- Preparing a Professional Accountant and Bookkeeping (Faculty of Commerce, Alexandria University)2- Calculating Wages and Salaries (Faculty of Commerce, Alexandria University)3- Using the Accounting System in Service Companies (Faculty of Commerce, Alexandria University)4- Quality Control Course

### Personal Details

- Date of Birth : 10/09/1996
- Marital Status : married
- Nationality : Egyptian