



yuvaraj rana magar

SUMMARY

A customer-oriented merchandiser with an extensive experience in managing all sorts of merchandise activities, developing new sales plan & strategies. Offers an Excellent understanding of retail merchandising concept, great communication skills, and extraordinary problem-solving abilities. A cheerful, enthusiastic, and excellent merchandiser & salesperson who can work long hour during busy periods.

- Having an own car.

WORK EXPERIENCE

- Currently working with **TRANSMED OVERSEAS INCORPORATED S.A as a FMCG MERCHANDISER (Food & Grocery) - 01/2023**

- Worked with **EMARAT- Emirates General Petroleum Corporation (2015-01/2023) as a:**

Cashier

Merchandiseer

Shift In-charge

RESPONSIBILITY INCLUDING

- Ensures visibility, inviting appearance & cleanliness of product to attract customers & maximize company sales.
- Maintain good relations with buyers, staff & supervisor.
- Responsible for product availability, visibility, and accessibility.
- Stocking sales floor shelves & creating attractive display under planogram following FIFO method.
- Analysing sales figure, market trends & customer behaviour to determine product needs
- Presenting, promoting, and selling products and services using solid arguments to existing and prospective customers.
- Determining the needs for & implementing product promotion, price change, mark downs, clear outs etc
- Taking information from customers and entering it into a data base.
- Ensuring retail staff are well informed on products details & promotion.
- Giving information and helping to solve customer problems.
- Maintaining & tracking inventory.
- Stock room & supplier receive/return procedures
- Making sales orders, arrange invoices

TRAINING WITH CERTIFICATE

- Merchandiser Training
- Valid UAE manual transmission driving license
- Shift In-charge Training
- C-store & Safety at Work Training
- Current PIC (personal in charge) Training
- Current Basic Food Hygiene Training
- Fire Fighting & fire warden Training (Level-2)

📍 Dubai, United Arab Emirates

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SKILLS

- post of sale (POS) system knowledge
- Responsible driver
- Active listening skills
- Complaint resolution skills
- Commercial awareness
- Confidence & fast learner
- Work under pressure
- Strong communication skills
- Collaboration skills
- Excellent customer service
- Excellent time management
- Computer proficiency skills
- Sales techniques
- Display setup & stock counting
- Maintained professional relationships
- Energetic & results driven
- The desire to continue learning
- Positive attitude & problem solving

ACADEMIC QUALIFICATIONS

- Secondary school level (SLC) - Nepal Education Board
- Intermediate (10+2) passed - Business studies & marketing - HSEB Nepal

REWARDS & APPRECIATION:

- Star of the month on FEBRUARY (2017) - EMARAT
- Star of the month on OCTOBER (2022) - EMARAT

PERSONAL DETAILS

Nationality	Nepal
Date of Birth	07/02/1991
Marital status	Single
Visa status	Employment
Languages Known	English, Hindi, and Nepali

PASSPORT DETAILS

passport No.	07767169	Date	
of issue	21/08/2014		
Date of expiry	20/08/2024		
Issues of place	MOFA department of passport		

COMPANY PROFILE

TRANSMED

Transmed has a well-established Food & non-food FMCG service operation & offers a large selection of premium products & ingredients coupled with a customer centric service, making it a major player in supplying a wide range restaurants and hospitality customers across its market.

EMARAT (Emirates General Petroleum Corporation) owned by UAE Federal Government.

- It is a well reputed Dubai Quality award winner petroleum corporation in U A E.
- Providing quality customer services to customer in more than 120 outlets in UAE.
- To ensure high level of customer service is given by all the staff and the visual.
- Image present to the customer is in accordance with the corporations.

I, solemnly declare that the above-mentioned details are true and correct to the best of my knowledge and belief.